

# FY2022 Consolidated Financial Results

A MITSUBISHI GAS CHEMICAL COMPANY, INC.

May 12, 2023



TSE 4182

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# FY2022 Results



- Lower sales of electronic materials and higher repair costs led to a decrease in earnings despite such positive factors as the depreciation of the yen and strong sales of polyacetal

			Cha	inges	FY2022 Previous		
[JPY in billions]	FY2021	FY2022	Amount	%	Forecast*	Changes	
Net sales	705.6	781.2	+75.5	+10.7	790.0	+8.7	
Operating profit	55.3	49.0	-6.3	-11.4	52.0	-2.9	
Equity in earnings of affiliates	14.8	17.5	+2.6	_	17.3	+0.1	
Ordinary profit	74.1	69.7	-4.3	-5.9	72.0	-2.2	
Profit attributable to owners of parent	48.2	49.0	+0.7	+1.6	50.0	-0.9	
					*Announc	ed on Feb. 9, 2023:	
EPS (JPY)	232.15	239.08			243.54		
FX (JPY/USD)	112	135			135		

(Note) Figures shown on this and the following pages are rounded down to the closest 0.1 billion. Percentage figures, per-share indicators, and performance assumptions are rounded off to the closest whole number.

### FY2022 Results Summary

MGC

Lower sales of electronic materials and higher repair costs led to a decrease in earnings despite such positive factors as the depreciation of the yen and strong sales of polyacetal

- Net sales: Growth driven by the depreciation of the yen, shift of higher raw material and fuel prices to sales prices, and consolidation of a new polyacetal sales company in South Korea
- Operating profit: (+) Forex
  - (+) Strong sales of polyacetal (POM)
  - (+) shift of higher raw material and fuel prices to sales prices
  - (-) Rises in raw material and fuel prices
  - (-) Decreased sales of electronic materials (BT materials),
    - meta-xylenediamine (MXDA), polycarbonate (PC), PC sheet film etc.
  - (-) Increase in repair and R&D costs
- Equity in earnings of affiliates: Growth centered on overseas methanol producing affiliates' profits
- DPS: ¥80 (Interim ¥40, year-end ¥40\*) (Same as previous year's results and previous forecast)
   \*Scheduled to be formally authorized by Board of Directors on May 26, 2023.



### Quarterly Results by Segment

FY2021 Results						FY2022 Results					
[JPY in billions]	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY	
Net sales	160.0	175.8	189.4	180.3	705.6	193.9	200.9	204.4	181.8	781.2	
Basic Chemicals	94.5	106.3	115.8	108.5	425.3	117.1	119.2	129.3	113.2	478.9	
Specialty Chemicals	66.7	70.8	74.9	72.9	285.5	78.8	82.9	77.2	69.9	309.0	
Other/Adjustment	(1.2)	(1.3)	(1.3)	(1.2)	(5.2)	(2.0)	(1.3)	(2.1)	(1.2)	(6.7)	
Operating profit	14.6	15.4	14.8	10.4	55.3	18.8	14.6	11.8	3.6	49.0	
Basic Chemicals	8.1	7.7	7.6	2.2	25.7	7.6	6.8	4.4	(0.1)	18.8	
Specialty Chemicals	7.4	8.5	8.4	9.2	33.6	12.0	8.3	8.0	4.2	32.6	
Other/Adjustment	(0.9)	(0.8)	(1.2)	(0.9)	(4.0)	(0.9)	(0.4)	(0.6)	(0.4)	(2.4)	
Ordinary profit	18.5	20.2	19.5	15.8	74.1	24.8	25.0	13.8	5.9	69.7	
Basic Chemicals	9.4	9.6	9.7	1.2	30.0	8.4	12.4	8.1	1.5	30.5	
Specialty Chemicals	9.6	11.0	10.5	14.1	45.4	14.5	10.7	8.1	5.2	38.7	
Other/Adjustment	(0.5)	(0.5)	(0.7)	0.4	(1.3)	1.9	1.8	(2.5)	(0.7)	0.4	

# Reference: Quarterly Results by Major Product Groups\*



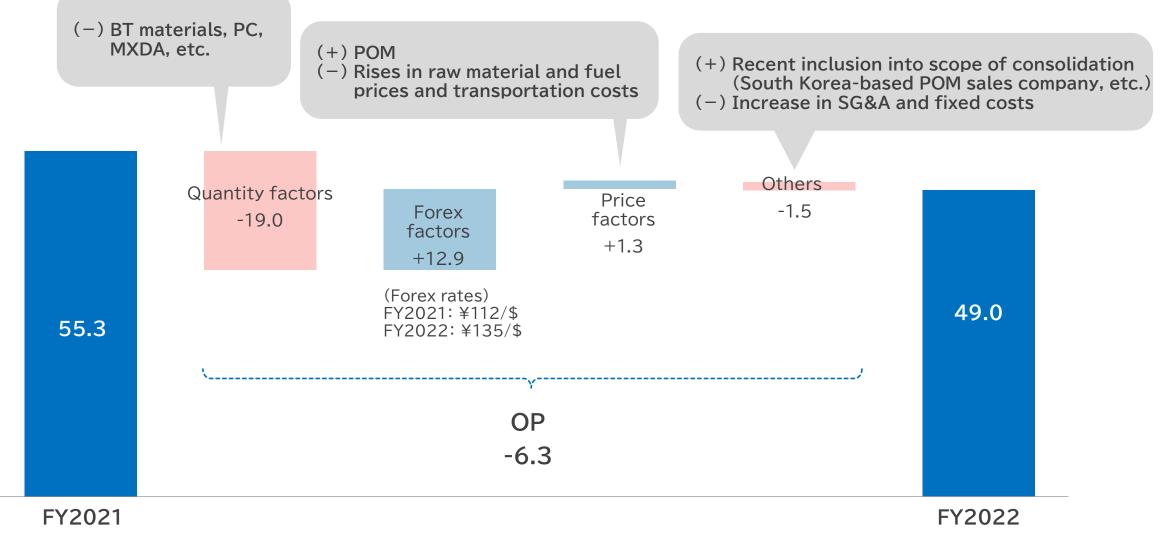
			FY2021					FY2022		
[JPY in billions]	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY
Net sales	160.0	175.8	189.4	180.3	705.6	193.9	200.9	204.4	181.8	781.2
Natural Gas	47.1	57.7	62.8	58.4	226.2	61.6	57.7	67.7	60.0	247.1
Aromatic	48.2	49.4	53.9	51.2	202.8	56.5	62.4	62.6	54.0	235.7
Specialty	49.1	53.1	56.0	55.7	214.1	59.6	66.4	64.2	58.5	248.9
Information & Advanced Materials	17.6	17.7	18.9	17.2	71.5	19.2	16.5	12.9	11.4	60.2
Other/Adjustment	(2.1)	(2.2)	(2.4)	(2.3)	(9.1)	(3.1)	(2.3)	(3.2)	(2.1)	(10.8)
Operating profit	14.6	15.4	14.8	10.4	55.3	18.8	14.6	11.8	3.6	49.0
Natural Gas	2.5	2.8	2.8	1.4	9.7	3.8	2.7	1.7	0.5	8.8
Aromatic	5.5	4.8	4.7	0.8	16.0	3.8	4.0	2.7	(0.7)	9.8
Specialty	3.0	4.8	3.7	5.7	17.4	7.5	5.4	7.2	3.9	24.1
Information & Advanced Materials	4.4	3.6	4.6	3.4	16.1	4.5	2.9	0.8	0.2	8.4
Other/Adjustment	(0.9)	(0.8)	(1.2)	(1.0)	(3.9)	(0.9)	(0.4)	(0.6)	(0.4)	(2.3)
Ordinary profit	18.5	20.2	19.5	15.8	74.1	24.8	25.0	13.8	5.9	69.7
Natural Gas	3.7	4.8	4.9	0.4	14.0	3.9	8.1	5.3	2.6	20.1
Aromatic	5.6	4.8	4.7	0.7	16.0	4.4	4.2	2.8	(1.1)	10.3
Specialty	4.9	7.1	5.4	10.1	27.6	9.0	7.3	6.6	5.0	28.1
Information & Advanced Materials	4.7	3.9	5.0	4.0	17.8	5.4	3.4	1.5	0.1	10.6
Other/Adjustment	(0.6)	(0.4)	(0.7)	0.4	(1.3)	1.9	1.8	(2.5)	(0.7)	0.5

\*Segments by major product group (These are reference values calculated according to past segments. Please refer to page 46.)

# FY2022 Increase and Decrease Factors of Operating Profit (YoY)



[JPY in billions]



# FY2022 Non-Operating & Extraordinary Items



[JPY in billions]	FY2021	FY2022	Changes	
Non-operating items	18.7	20.7	+1.9	
Equity in earnings of affiliates	14.8	17.5	+2.6	• E
Financial income or losses	2.7	2.4	-0.2	e a constante a El constante a c
Foreign exchange gains or losses	2.5	2.6	+0.1	S
Others	(1.3)	(1.9)	-0.6	
Extraordinary income	6.4	4.8	-1.5	
Gains on sales of investment securities	3.0	3.7	+0.7	
Insurance claim income	2.6	0.1	-2.4	
Gain on step acquisitions	0.7	-	-0.7	
Others	-	0.9	+0.9	
Extraordinary losses	(10.9)	(4.4)	+6.5	
Impairment losses	(7.0)	(1.1)	+5.9	
Loss on disposal of non-current assets	(0.2)	(0.8)	-0.6	/
Provision for business restructuring	(1.7)	(0.8)	+0.8	/
Loss on valuation of shares of subsidiaries and associates	-	(0.8)	-0.8	
Provision allowance for doubtful accounts	(0.9)	(0.4)	+0.5	
Others	(0.9)	(0.2)	+0.6	
Total extraordinary income and losses	(4.5)	0.4	+4.9	

# Equity in earnings of affiliates

Basic Chemicals +6.2 Specialty Chemicals -3.6

### FY2022 Balance Sheets



[JPY in billions]	Mar. 31, 2022	Mar. 31, 2023	Changes	[JPY in billions]	Mar. 31, 2022	Mar. 31, 2023	Changes
Current assets	452.2	483.2	+31.0	Liabilities	297.7	358.0	+60.3
Cash and deposits	102.0	108.3	+6.3	Trade note and accounts payable	92.3	88.3	-4.0
Trade notes and Accounts receivable	176.5	176.6	+0.0	Interest-bearing debt	117.6	166.9	+49.2
Inventories	155.6	178.1	+22.4	Others	87.7	102.7	+15.0
Others	17.9	20.1	+2.1				
Non-current assets	476.4	546.0	+69.6	Net assets	630.8	671.2	+40.3
Tangible assets	276.3	313.7	+37.3	Shareholders' equity	547.2	573.8	+26.6
Intangible assets	11.2	11.9	+0.6	Accumulated other comprehensive income	21.5	33.7	+12.2
Investments and other assets	188.7	220.3	+31.5	Non controlling interest	62.1	63.6	+1.5
Total assets	928.6	1,029.3	+100.6	Total liabilities and net assets	928.6	1,029.3	+100.6
				Equity ratio	61.2%	59.0%	

# FY2022 Cash Flows



[JPY in billions]	FY2021	FY2022	Changes
Operating activity cash flow	52.0	55.2	+3.1
Investing activity cash flows	(64.9)	(64.0)	+0.8
Free cash flows	(12.8)	(8.8)	+4.0
Financing activity cash flows	(3.6)	7.9	+11.6
Effect of exchange rate change on cash and cash equivalents	6.5	7.7	+1.2
Net increase (decrease) in cash and cash equivalents	(10.0)	6.8	+16.9
Cash and cash equivalents at beginning of period	91.0	92.2	+1.1
Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation	11.2	2.0	-9.1
Cash and cash equivalents at end of period	92.2	101.1	+8.9



# 1 FY2022 Results

# 2 FY2023 Forecast

# 3 Results and Forecast by Segment

Medium-Term Management Plan Progress and Enhancement of Corporate Value

# FY2023 Forecast



- While operating profit is expected to increase due to recovery in sales of electronic materials, ordinary profit to decrease due to a decline in equity in earnings of affiliates.

			Changes			
	FY2022	FY2023	Amount	%		
Net sales	781.2	850.0	+68.7	+8.8		
Operating profit	49.0	54.0	+4.9	+10.1		
(Equity in earnings of affiliates)	17.5	7.6	-9.9	_		
Ordinary profit	69.7	58.0	-11.7	-16.9		
Profit attributable to owners of parent	49.0	56.0	+6.9	+14.1		
EPS (JPY)	239.08	273.73				
ROE (%)	8.3	9.0				
ROIC* (%)	8.8	6.4				
FX (JPY/USD)	135	130				

\*ROIC=Ordinary profit/invested capital

# FY2023 Earnings Forecast



While operating profit is expected to increase due to recovery in sales of electronic materials, ordinary profit to decrease due to a decline in equity in earnings of affiliates.

(YoY) Net sales +¥68.7bn, operating profit +¥4.9bn, ordinary profit -¥11.7bn, net profit +¥6.9bn

- Net sales: Increase due to consolidation of Mitsubishi Engineering-Plastics Corporation (MEP) and recovery in sales volume of electronic materials (BT materials)
- Operating profit: (+) Recovery in sales volume of BT materials

(-) POM sales price decline

(-) Higher depreciation costs and R&D expenses

- Ordinary profit: Decrease due mainly to the absence of transient profit in FY2022 (the reversal of differed tax liabilities at an overseas methanol producing company) and decline in equity in earnings of affiliates resulting from the consolidation of MEP
- Net profit: Increase due to the recording of gain on step acquisitions in connection with the consolidation of MEP
- DPS: ¥80 (Same as the previous year)

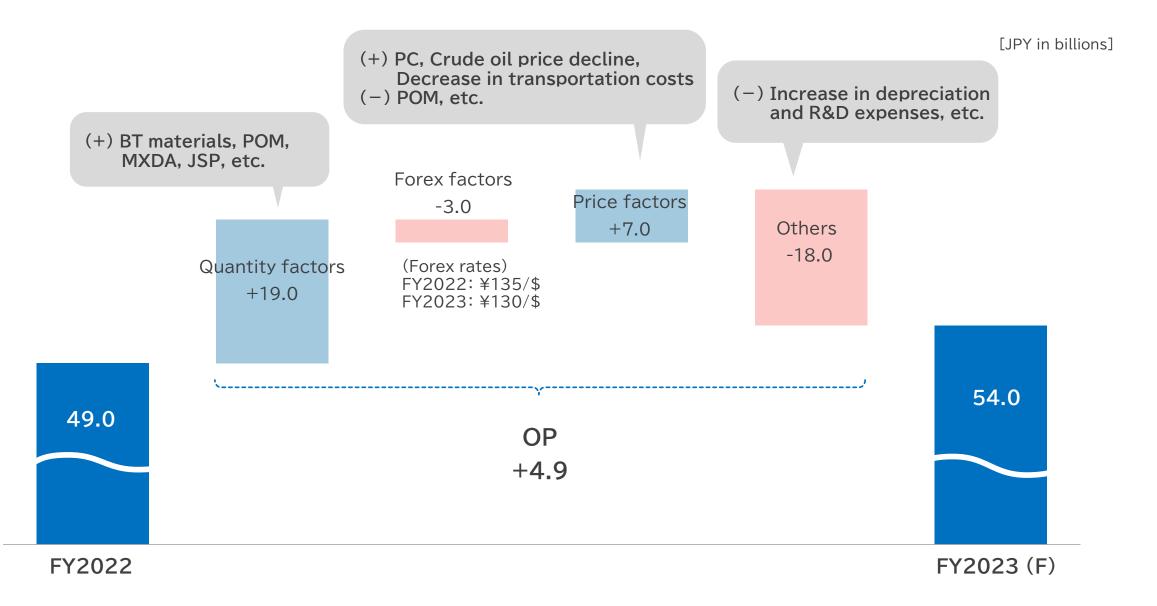
■Assumed exchange rate (FY): \$1=¥130, €1=¥140

(Sensitivity (USD, rough estimate): with a depreciation (appreciation) of ¥1 against the USD, annual operating profit increases (falls) by ¥0.6 bn, while annual ordinary profit increases (falls) by ¥0.6 bn.)

Assumed crude oil prices (FY): \$80/bbl.

(Sensitivity (USD, rough estimate): \$1/bbl. drop (increase) in crude oil raises (reduces) income by ¥0.2 bn (exclude methanol affect).)

FY2023 Increase and Decrease Factors of Operating Profit (YoY)

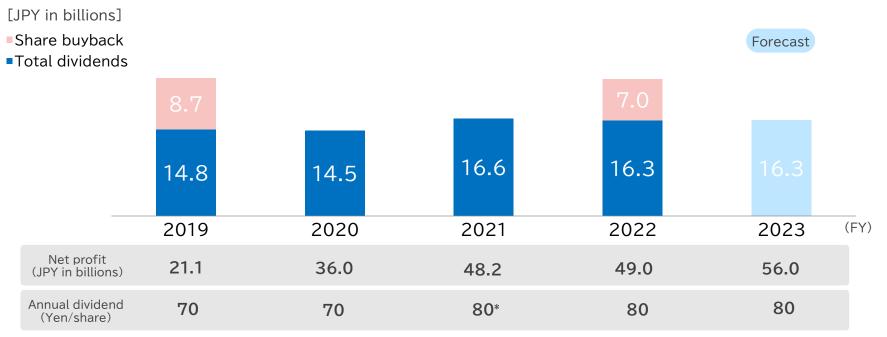


**IVG** 

### Shareholder Return Policy / Shareholder Return

- MGC
- MGC places topmost management priority on enhancing corporate value. The Company will continuously provide stable dividends, while taking operating performance and other factors into account when determining the distribution amount.
- The Company's basic policy is to improve capital efficiency and enhance shareholder returns by flexibly purchasing treasury stock while considering the levels of internal reserves and returns to shareholders.
- Total payout ratio of 40% as a target for medium-term shareholder returns.





\*Interim ¥45 (commemorative ¥10), year-end ¥35



# 1 FY2022 Results

# 2 FY2023 Forecast

# 3 Results and Forecast by Segment

Medium-Term Management Plan Progress and Enhancement of Corporate Value

### **Results and Forecast by Segment**



	F	Y2021 Results		FY2022 Results			FY2023 Forecast			
[JPY in billions]	1H	2H	FY	1H	2H	FY	1H	2H	FY	
Net sales	335.8	369.7	705.6	394.9	386.3	781.2	390.0	460.0	850.0	
Basic Chemicals	200.9	224.4	425.3	236.3	242.5	478.9	208.8	229.9	438.7	
Specialty Chemicals	137.5	147.9	285.5	161.8	147.1	309.0	186.5	235.4	422.0	
Other/Adjustment	(2.6)	(2.5)	(5.2)	(3.3)	(3.4)	(6.7)	(5.3)	(5.4)	(10.7)	
Operating profit	30.0	25.3	55.3	33.5	15.5	49.0	22.0	32.0	54.0	
Basic Chemicals	15.8	9.8	25.7	14.4	4.3	18.8	7.1	10.7	17.8	
Specialty Chemicals	15.9	17.6	33.6	20.3	12.2	32.6	17.1	23.4	40.5	
Other/Adjustment	(1.8)	(2.1)	(4.0)	(1.3)	(1.1)	(2.4)	(2.2)	(2.1)	(4.4)	
Ordinary profit	38.7	35.3	74.1	49.9	19.8	69.7	24.0	34.0	58.0	
Basic Chemicals	19.1	10.9	30.0	20.8	9.6	30.5	9.1	13.8	23.0	
Specialty Chemicals	20.7	24.6	45.4	25.3	13.4	38.7	17.9	22.9	40.8	
Other/Adjustment	(1.1)	(0.2)	(1.3)	3.7	(3.2)	0.4	(3.0)	(2.8)	(5.9)	

# Reference: Results and Forecast by Major Product Groups\*



FY2021 Results		F	Y2022 Results	5	FY2023 Forecast				
[JPY in billions]	1H	2H	FY	1H	2H	FY	1H	2H	FY
Net sales	335.8	369.7	705.6	394.9	386.3	781.2	390.0	460.0	850.0
Natural Gas	104.9	121.3	226.2	119.4	127.7	247.1	96.6	111.9	208.5
Aromatic	97.6	105.1	202.8	119.0	116.7	235.7	114.1	120.0	234.2
Specialty	102.3	111.8	214.1	126.1	122.8	248.9	158.8	192.8	351.7
Information & Advanced Materials	35.3	36.1	71.5	35.8	24.4	60.2	27.6	42.6	70.3
Other/Adjustment	(4.3)	(4.6)	(9.1)	(5.4)	(5.3)	(10.8)	(7.4)	(7.5)	(14.9)
Operating profit	30.0	25.3	55.3	33.5	15.5	49.0	22.0	32.0	54.0
Natural Gas	5.4	4.3	9.7	6.5	2.3	8.8	2.1	5.2	7.3
Aromatic	10.4	5.5	16.0	7.9	1.9	9.8	5.0	5.4	10.5
Specialty	7.8	9.5	17.4	12.9	11.1	24.1	10.2	14.2	24.5
Information & Advanced Materials	8.0	8.1	16.1	7.4	1.0	8.4	6.8	9.1	16.0
Other/Adjustment	(1.7)	(2.1)	(3.9)	(1.3)	(1.0)	(2.3)	(2.2)	(2.1)	(4.4)
Ordinary profit	38.7	35.3	74.1	49.9	19.8	69.7	24.0	34.0	58.0
Natural Gas	8.5	5.4	14.0	12.1	7.9	20.1	4.1	9.1	13.3
Aromatic	10.5	5.5	16.0	8.7	1.6	10.3	5.0	4.7	9.7
Specialty	12.0	15.5	27.6	16.4	11.7	28.1	10.4	13.4	23.9
Information & Advanced Materials	8.6	9.1	17.8	8.8	1.7	10.6	7.4	9.5	16.9
Other/Adjustment	(1.0)	(0.2)	(1.3)	3.7	(3.2)	(0.5)	(3.0)	(2.8)	(5.9)

\*Segments by major product group (These are reference values calculated according to past segments. Please refer to page 46.)

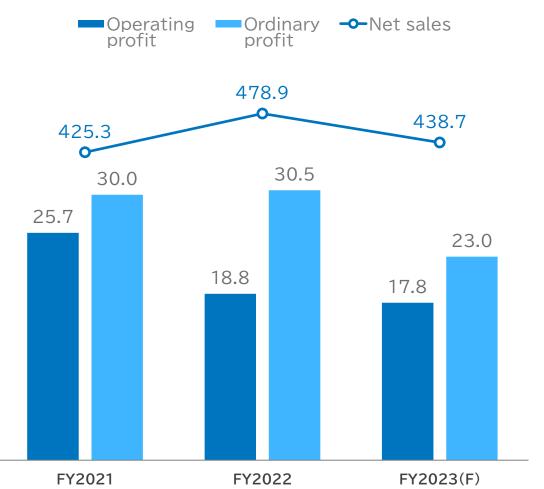
#### [JPY in billions]

### FY2022 Results

Operating profit decreased due to higher raw material and fuel prices and transportation costs, increased repair costs, and lower sales volume of MXDA. On the other hand, ordinary profit increased due to a rise in equity in earnings of an overseas methanol producing company.

### FY2023 Forecast

Operating profit is expected to decrease due to higher depreciation and R&D expenses and higher opening costs at MXDA's manufacturing subsidiary in the Netherlands, despite lower repair costs and expected recovery in sales of MXDA. Ordinary profit declined due to the absence of transient profit resulting from the reversal of deferred tax liabilities at a methanol-producing subsidiary.



# **Basic Chemicals**

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[JPY in billions]	FY2021 Results	FY2022 Results	2023 Forecast			FY2022 Results (Compared with FY2021 Results		FY2023 Forecast (Compared with FY2022 Results)		
Net sales	425.3	478.9	438.7		Methanol		Net sales and earnings increased thanks to the depreciation of the yen and an		Market prices are expected to be on par with FY2022 at \$365. Equity in earnings of affiliates is	
Natural Gas	226.2	247.1	208.5	Gas			increase in equity in earnings of affiliates, despite lower market prices year on year.	-	expected to decline due to the absence of transient profit from the reversal of deferred tax	
Aromatic	202.8	235.7	234.2	al	Methanol		(FY2021 \$399→FY2022 \$363) Earnings decreased due mainly		liabilities in FY2022. Sales volume is expected to	
Adjustment	(3.7)	(3.9)	(4.0)	Natura	and ammonia- based		to deterioration in neopentyl glycol market prices and an increase in repair costs, despite progress in profitability		remain steady. Earnings are expected to increase due to a decline in repair costs.	
Operating profit	25.7	18.8	17.8		chemicals		adjustments offsetting the negative impact of higher raw material and fuel prices.			
Natural Gas	9.7	8.8	7.3		High- performance		Although net sales increased thanks to the depreciation of the yen and the higher sales volume of aromatic aldehydes, earnings decreased due mainly to the lower sales volume of meta-xylenediamine,		Earnings are expected to decrease due to the recording of opening costs of at MXDA's manufacturing subsidiary in the Netherlands, although sales	
Aromatic	16.0	9.8	10.5		products					
Adjustment	0.0	0.0	0.0						volume is expected to recover.	
Ordinary profit	30.0	30.5	23.0	natic	Xylene separators and		Earnings decreased due to rises in raw material and fuel prices, and resulting deterioration in the preditebility of purified		Although demand for PIA is expected to be strong, market conditions are expected to	
Natural Gas	14.0	20.1	13.3	Aromati	derivatives		the profitability of purified isophthalic acid (PIA).		remain weak, and profit/loss is forecast to remain on par with FY2022.	
Aromatic	16.0	10.3	9.7		Foamed plastics		Earnings decreased due mainly to rises in raw material and fuel		Earnings are expected to increase due to an expansion in	
Adjustment	(0.0)	0.0	(0.0)		(JSP)		prices outpacing the timing of product price revisions.		sales volume and improved profitability resulting from product price revisions.	

(Note) Breakdown shows segments by major product group

### **Specialty Chemicals**

### FY2022 Results

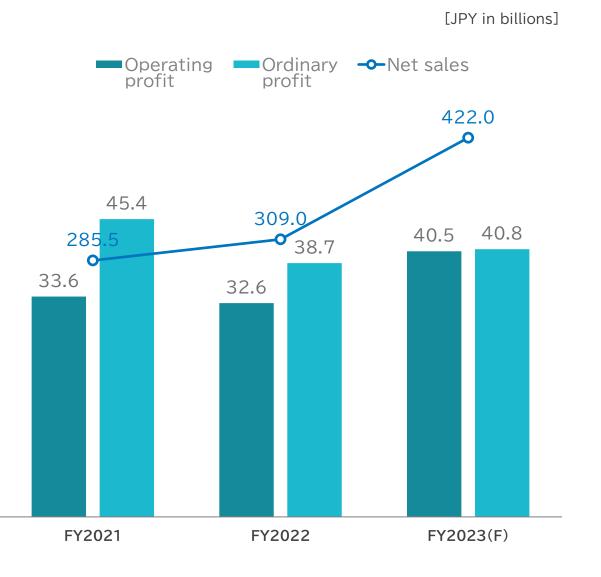
Net sales increased due to the inclusion of a South Koreabased polyacetal (POM) sales company into the scope of consolidation. Operating profit decreased due to lower sales volume of BT materials and polycarbonate (PC), despite strong sales of POM.

### FY2023 Forecast

Net sales is expected to increase due to the inclusion of MEP into the scope of consolidation.

Operating profit is expected to increase, mainly due to the recovery in sales volume of BT materials, which outweighs the expected decrease in POM.

Ordinary profit is expected to increase, mainly due to an increase in operating profit, despite a decrease in equity in earnings of affiliates owing to the consolidation of MEP.



# **Specialty Chemicals**

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[JPY in billions]	FY2021 Results	FY2022 Results	2023 Forecast
Net sales	285.5	309.0	422.0
Specialty	214.1	248.9	351.7
Information & Advanced Materials	71.5	60.2	70.3
Adjustment	(0.1)	(0.1)	(0.1)
Operating profit	33.6	32.6	40.5
Specialty	17.4	24.1	24.5
Information & Advanced Materials	16.1	8.4	16.0
Adjustment	(0.0)	0.0	0.0
Ordinary profit	45.4	38.7	40.8
Specialty	27.6	28.1	23.9
Information & Advanced Materials	17.8	10.6	16.9
Adjustment	(0.0)	0.0	0.0

			2022 Results mpared with FY2021 Results)	FY2023 Forecast (Compared with FY2022 Results)			
/	Inorganic chemicals	-	In EL chemicals, earnings decreased despite progress in the upward revision of sales prices to align with rises in transportation costs and prices for raw materials and fuel, with sluggish demand in some market regions.		While semiconductor demand is expected to remain in an inventory adjustment phase in 1H, the market condition is expected to recover in 2H, and earnings are expected to be on par with FY2022.		
Specialty	Engineer- ing plastics		Sales of PC (incl. sheet films) decreased. Net sales and earnings increases due mainly to robust sales of POM and the consolidation of a South Korea- based POM sales company.	-	Earnings are expected to recover from FY2022 because POM is forecast to enter an adjustment phase due to weaker demand, while PC profitability is expected to recover from FY2022.		
Optical materials		-	Net sales and earnings decreased in amid stagnant demand for smartphones, a primary application of optical polymers.		Although smartphone demand is forecast to remain weak, sales and earnings are expected to increase due to the trend toward higher functionality and the gradual recovery of the Chinese market.		
Information & /anced Materials	Blectronic Materials Materials		Regarding BT materials, net sales and earnings decreased due to such factors as declining demand for general-purpose materials for use in PC-related devices and home appliances.		Sales and earnings are expected to increase based on the assumption that demand will recover from the latter half of 2023, although there are differences by sector.		
Informa Advanced	oxygen absorbers	•	Earnings decreased due mainly to rises in raw material prices and transportation costs.	•	Although sales are expected to grow due to recovery in demand, profit/loss is expected to be at the same level as FY2022, factoring in higher raw material prices.		

(Note) Breakdown shows segments by major product group



# 1 FY2022 Results

# 2 FY2023 Forecast

# 3 Results and Forecast by Segment

Medium-Term Management Plan Progress and Enhancement of Corporate Value

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### Medium-Term Management Plan: Numerical Targets



- FY2023 Net sales are forecast to be higher than the target, while operating profit, ordinary profit, and ROIC are expected to be lower

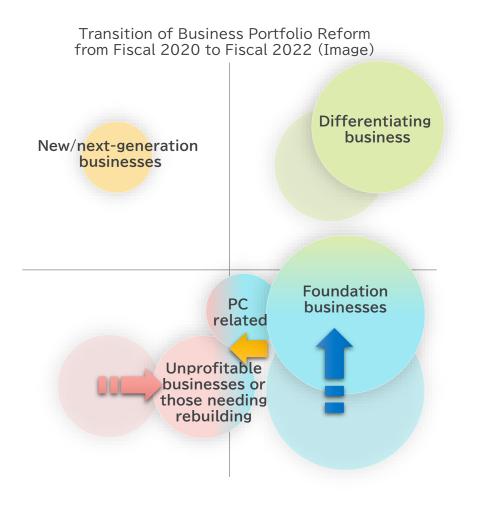
		Current M	ledium-Term N	Aanagement Pla	Difference				
	FY2020	FY2021	FY2022	FY20	FY2023 between forecast and				
[JPY in billions]	Results	Results	Results	Target	forecast	target			
Net sales	595.7	705.6	781.2	730.0	850.0	+120.0			
Operating p r o f i t	44.5	55.3	49.0	70.0	54.0	-16.0			
Ordinary profit	50.2	74.1	69.7	80.0	58.0	-22.0		FY2 Target	2023 Forecast
							Methanol (USD/MT)	325	365
r o i c*	7.7%	10.4%	8.8%	10% or Higher	6.4%	-3.6pp	Crude oil prices (USD/bbl.)	60	80
R O E	7.1%	8.8%	8.3%	9% or higher	9.0%	qq-	Exchange rate (JPY/USD)	105	130

\* ROIC=Ordinary profit/invested capital

### Business Portfolio Reform (1): Transition of Business Portfolio in FY2022



Earnings maintained a certain level due to brisk performance of POM and steady earnings in methanol and the energy
resources and environmental businesses, which absorbed negative impacts including a decline in semiconductor-related
products following a semiconductor market slowdown and struggling PC products due to the impacts of lockdowns in China.



#### Differentiating business

- Decrease in earnings from semiconductor-related products covered by growth in earnings from POM
- Consolidated polyacetal to Global Polyacetal Co., Ltd. through reorganization of Mitsubishi Engineering-Plastics Corporation. Bolstered sales capabilities through reorganization of South Korean business. Increased global market share
- Continued to execute growth investments aimed at growing markets

#### Foundation businesses

- Methanol and the energy resources and environmental businesses performed strongly, despite struggling PC products
- Accelerate streamlining and integration of associates (in addition to reorganization of PC business through consolidation of MEP, also considering merger of Japan U-PiCA Company and JAPAN FINECHEM COMPANY)
- Made progress on initiatives including the Circular Carbon Methanol concept "Carbopath<sup>™</sup>" and implementation of CCS

### Unprofitable businesses or those needing rebuilding

- In the formalin and polyol business, suspended production of unprofitable products. Meanwhile, strengthened integrated production and sales system from formalin to adhesives through M&A (launched MGC Woodchem). Returned to profitability
- In xylene separators/derivatives, currently promoting a host of initiatives to maximize earnings in the business overall, including special MX derivatives such as differentiating product MXDA.

#### New/next-generation businesses

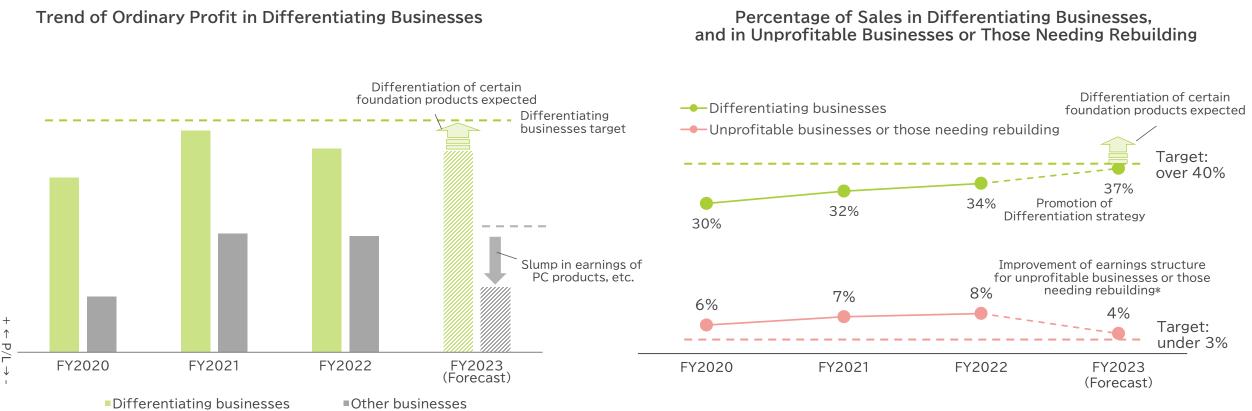
• Accelerate reviews by strategic customers. Focused on themes in response to the climate change issue, such as projects selected by GI Fund. Increased research personnel

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### Business Portfolio Reform (2): Progress in Strengthening Differentiating Businesses and **Rebuilding Unprofitable Businesses**

- Earnings in differentiating businesses vary in strength by business but are growing steadily overall
- In other businesses, outside of the differentiating businesses, earnings are expected to fall short of FY2023 targets, mainly due to a slump in PC product earnings



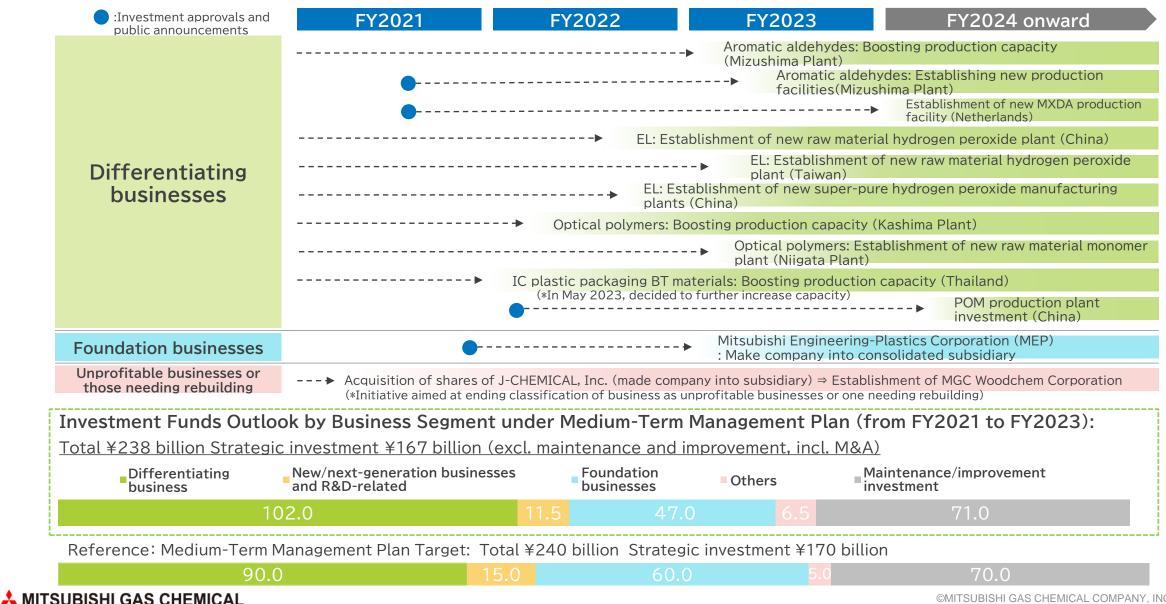
\* Including migration of business classification for the formalin and polyol business due to it no longer being classified as an unprofitable business or one needing rebuilding.

### Progress for Major Investment Projects during Current Medium-Term Plan



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Currently promoting these projects, primarily in differentiating businesses, in a manner roughly in line with plan figures (total amount of 240 billion yen).



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### Recognition of Issues and Initiatives to Increase the Company's Corporate Value (1)

### Further increase of profitability with awareness of cost of capital

- The equity spread\* and ROIC-WACC are recognized as positive for both FY2021 and FY2022. (\*ROE cost of shareholders' equity)
- In addition to continuing evaluation of companywide ROIC, we will also calculate it by business unit and thoroughly analyze and manage return on capital in each business.

### Acceleration of business portfolio reform

 We will continue to further accelerate business portfolio reform, focusing on investments for growth and leveraging unprofitable businesses and focus on further increasing return on capital (ROE, ROIC), including achieving the targets in our current Medium-Term Management Plan.

### More proactive growth investment

- In addition to investments in differentiating businesses, we will also focus or investment in new and next-generation businesses, and R&D-related investments (including human capital investments).
- We will promote ESG-related investments, mainly for carbon neutrality initiatives.
- We will also utilize financial leverage while maintaining financial discipline.

					Current M	edium-Term N	Management F	Plan Period
				FY2020 Results	FY2021 Results	FY2022 Results	FY2023 Forecast	FY2023 Medium-Term Management Plan Target
R	С	)	Е	7.1%	8.8%	8.3%	9.0%	9% or higher
{ (	O I		С	7.7%	10.4%	8.8%	6.4%	10% or higher
let	DE	rat	io	0.01	0.04	0.11	0.24	-
						ROIC=Or	dinary profit/in	vested capital
				Trend of C	Capital Expe	enditure (JI	PY in billior	ns)
				C	Current Mediu	m-Term Mana	gement Plan I	Period
							10	)7.0
						64.6		
			ЛС	).2	54.7			
			-+(					
ves	•							
		FY2020		020	FY2021	FY202		2023 ecast)

We will aim to further increase ROE and ROIC targeted under the Medium-Term Management Plan, while accelerating our business portfolio reform to increase return on capital

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### Recognition of Issues and Initiatives to Increase the Company's Corporate Value (2)

### Shareholder return policy

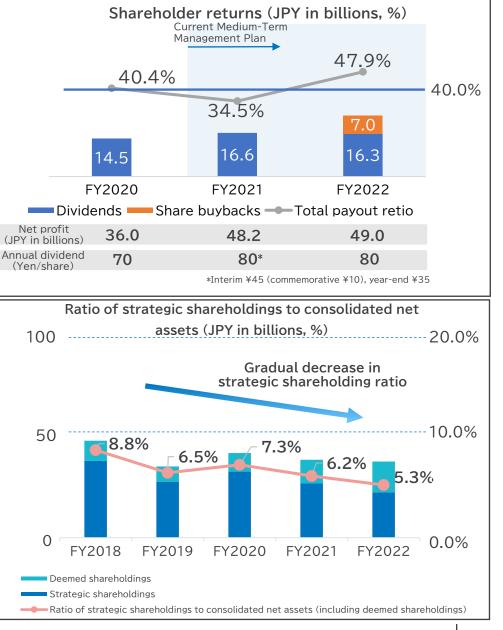
- We will continue to firmly maintain our total payout ratio of 40%, which guides our medium-term shareholder returns, or more.
- Giving overall consideration to the level of internal reserves and shareholder returns, we will continue to pay dividends and flexibly buy back our own shares for higher capital efficiency and shareholder returns.

#### Strategic shareholdings

- The strategic shareholding ratio decreased to around 5.3% by the end of March 2023. The ratio of strategic shareholdings to consolidated net assets is lower than the voting standard of major overseas proxy voting advisory companies\* (\*Glass, Lewis & Co., etc.).
- Looking ahead, our policy is to reassess the objectives and significance of holding each stock annually at Board of Directors meetings, and if a holding is deemed to be larger than appropriate, to sell it down to an appropriate level.

### Continued proactive investor engagement and further increase of market recognition

- Continue holding quarterly financial results briefings, and enhance disclosure materials (including English disclosures)
- Further enhance IR events
  - ✓ More proactively build up of overseas IR
  - Actively hold and diversify business explanation presentations
  - ✓ Promote engagement through ESG interviews and stewardship code interviews
  - $\checkmark~$  Hold IR events for individual investors, etc.

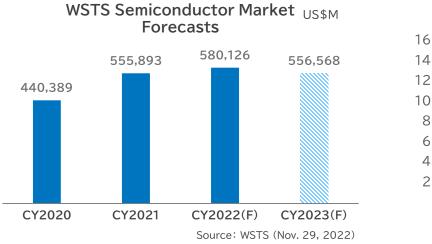


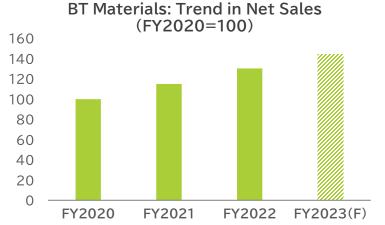
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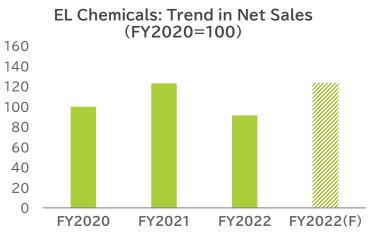
Reference materials: Individual progress reports on Medium-Term Management Plan by business

### Growth Investment in Competitively Advantageous ("Differentiating") Businesses (1): Products for Semiconductor Industry

- Although currently in an adjustment phase, the semiconductor market is expected to grow steadily over the medium to long term in parallel with progress in 5G and IoT
- Electronic chemicals (EL chemicals) and BT materials are also expected to grow in parallel with the semiconductor market, and we will promote growth investment in these







### Electronic chemicals (EL chemicals)

- Taiwan: Raw material hydrogen peroxide plant scheduled to start operation in 2023; integrated production system for super-pure hydrogen peroxide is under development.
- North America: Started construction of expansion project for Oregon plant. Expansion of Texas and Arizona plants also under consideration. Further capital expenditures will be considered to maintain the top market share in line with the market growth.
- ✓ Japan: Expansion of production line at the Saga Factory scheduled to start operation in first half of 2024.
- China: Construction of a super-pure hydrogen peroxide plant was completed and is in the process of obtaining customer certification.

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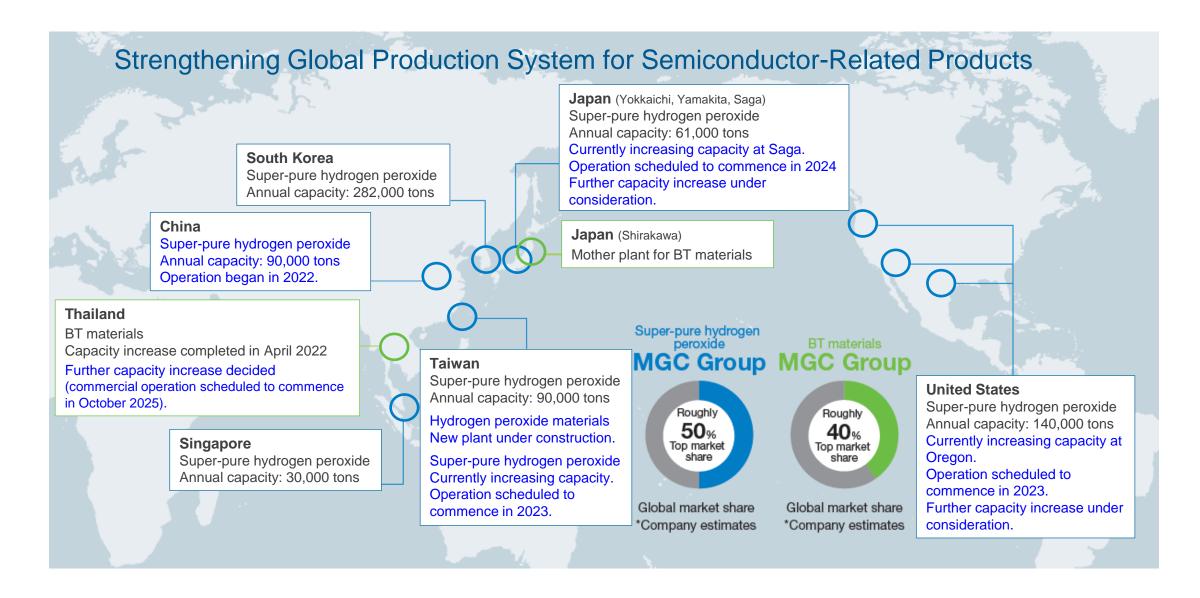
### BT materials

- ✓ In April 2022, capacity increase in Thailand (MGC-ETT) completed.
- With demand expected to increase over the medium to long term, further capacity increase in Thailand is planned (scheduled to start commercial operation in October 2025).



Growth Investment in Competitively Advantageous ("Differentiating") Businesses (2): Strengthening Global Production System for Semiconductor-Related Products





# Growth Investment in Competitively Advantageous ("Differentiating") Businesses (3): MXDA, Aromatic Aldehydes

- New construction project for MXDA<sup>\*1</sup> in Europe proceeding as planned \*1 Meta-xylenediamine: a derivative of meta-xylene used for epoxy resin curing agent, polyamide (MX-Nylon), isocyanate, etc.
- Plan to increase capacity for aromatic aldehydes, with expectation for growth in demand due to expanded application

### **MXDA**

 Established a wholly-owned manufacturing subsidiary<sup>\*2</sup> in the Rotterdam industrial area in the Netherlands. New construction plan currently in progress aiming to begin commercial operation in July 2024.

\*2 MGC Specialty Chemicals Netherlands B.V. (Location: Rotterdam, The Netherlands; production capacity: 25,000 MT per year)

- Establish a base in Europe, the largest market, to minimize geographical and foreign exchange risk. Future introduction of environmental taxes, etc. is expected to drive further increase in competitive advantage of local production.
- Stable demand growth expected, mainly for coating materials used in infrastructure.
- Expanding trend in adoption for application as repair material for environmentally friendly wind power generator blades.

### Aromatic aldehydes\*<sup>2</sup>

- ✓ At Mizushima Plant, plan to boost production capacity by construction to eliminate bottlenecks and to increase production capacity with new equipment (started construction in August 2022, planned start of commercial operation in November 2023).
- Develop application as resin transparency nucleating agent to prevent clouding of polypropylene, and for aromatic uses, etc.
- On the development front, pursue market-in product development for enhancing the high-value-added product lineup.



Infrastructure applications: anti-corrosion coatings



Infrastructure applications: flooring material



Repair material for wind power generator blades



Resin additive application

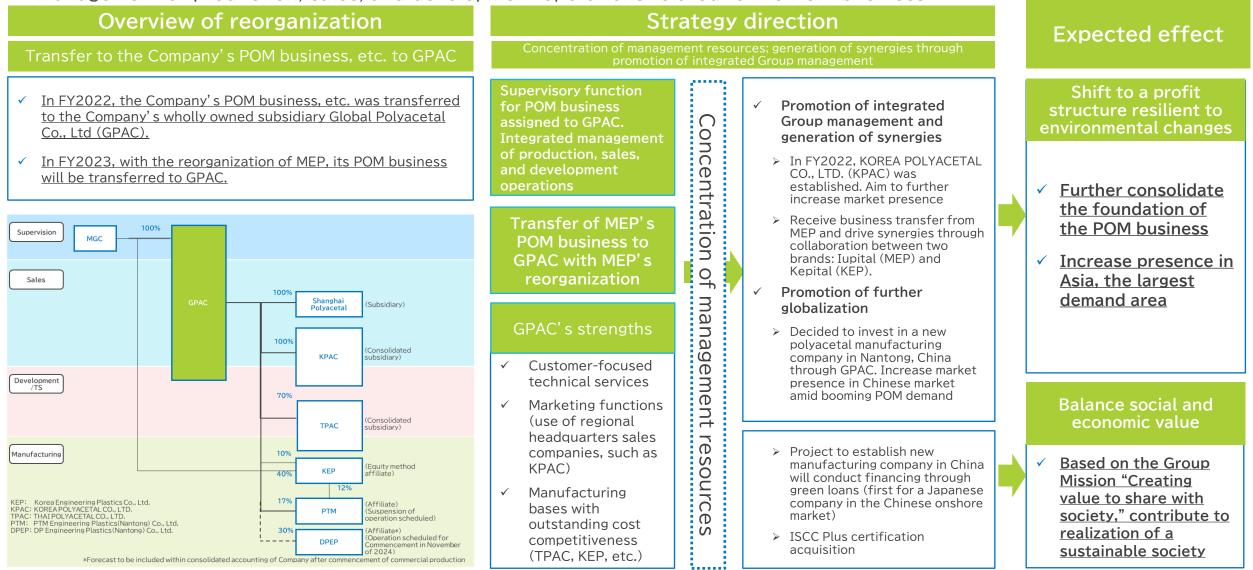


Aromatic applications

### Bring Higher Added Value and Higher Efficiency to Differentiating Businesses: Reorganization of the Polyacetal (POM) Business



 Supervisory function for POM business assigned to wholly owned subsidiary Global Polyacetal Co., Ltd (GPAC). Integrated management of production, sales, and development operations related to the POM business



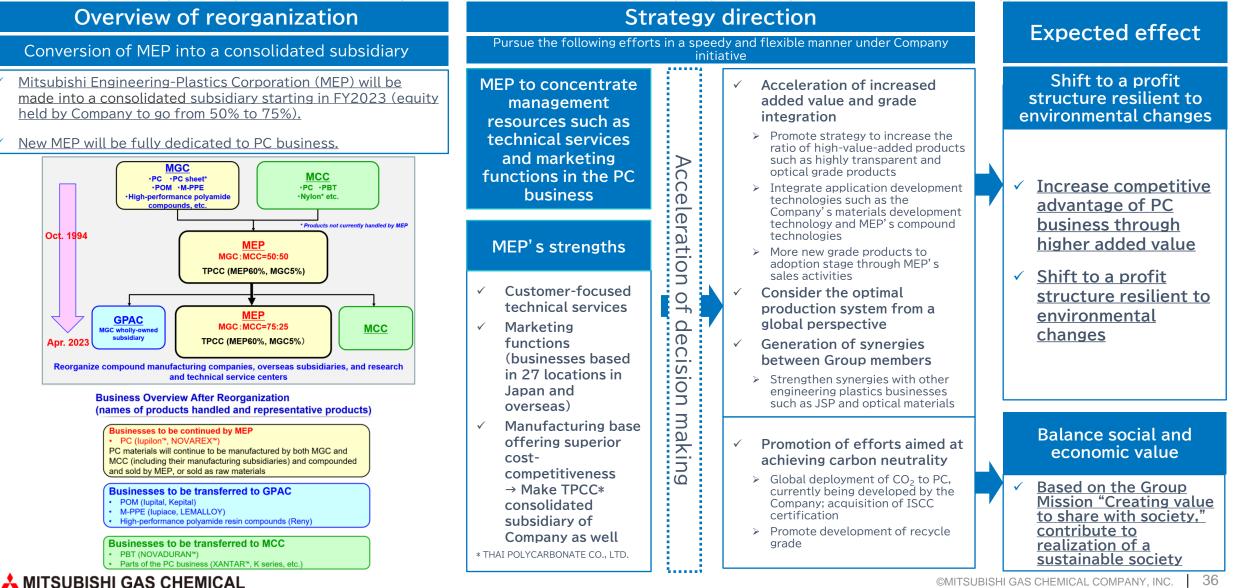
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### Bring Higher Added Value and Higher Efficiency to Foundation Businesses: Reorganization of the Polycarbonate (PC) Business



Mitsubishi Engineering-Plastics Corporation (MEP) made into a consolidated subsidiary from FY2023. Various efforts will be
accelerated to speed up decision-making at the initiative of the Company and high added value strategy



### Initiatives Aimed at Restructuring Unprofitable Businesses or Those Needing Rebuilding

- Improvement of profitability in formalin and polyol businesses. Expected to emerge from classification as an unprofitable businesses or one needing rebuilding.
- For xylene separators and derivatives, various efforts are being promoted aiming to maximize earnings in the business
  overall, including derivative products such as MXDA in the downstream.

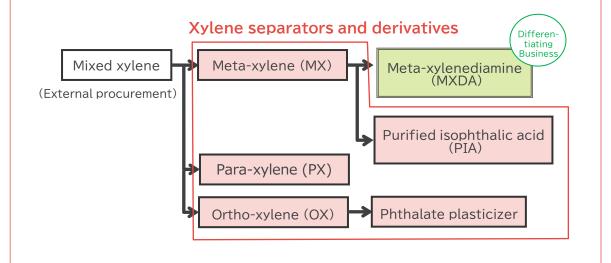
#### Formalin and polyol products

- Promotion of streamlining via production suspension and consolidation
  - Formalin: Decided to suspend production at the Niigata and Yokkaichi Plants. Streamlining production.
  - Trimethylolpropane (TMP): Suspension of production at the Mizushima Plant.
  - Paraformaldehyde and hexamine: Decided to suspend production at the Niigata Plant.
- Formalin: Built an integrated production system extending from formalin to downstream (adhesives) by turning J-CHEMICAL\* into fully-owned subsidiary (\*MGC Woodchem)
- Transfer of formalin-related sales operations to MGC Woodchem
- Integration of J-CHEMICAL and Yutaka Chemicals into MGC Woodchem: Reorganization is proceeding and profitability has improved. Shifting to a structure capable of maintaining profitability.

Both FY2021 and FY2022 results represent a suitable level for foundation business, and the business is expected to emerge from classification as unprofitable or in need of rebuilding

#### Xylene separators and derivatives

 In MX/PIA, flexibly adjust production to suit market conditions, while continuing to operate in current status as a business to support special MX derivatives and their raw material MX, such as the differentiating product MXDA

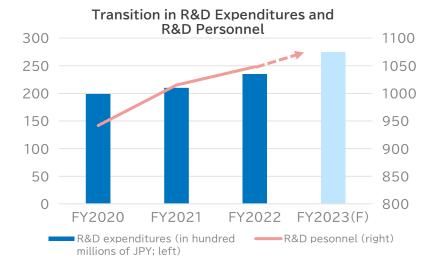


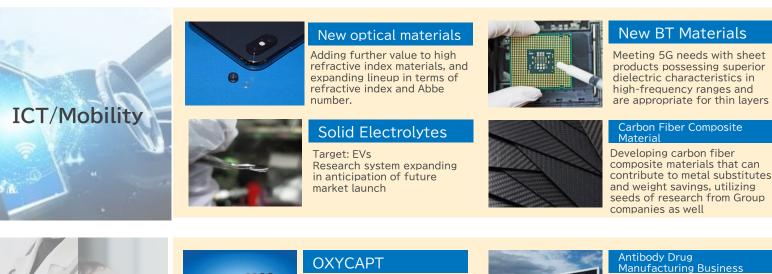
We are also promoting studies aimed at establishing an optimal production system in the business overall, including derivative products such as MXDA in the downstream

# Initiatives Aimed at Next-Generation Businesses



- Focused injection of management resources into R&D. Appropriation of development costs of approx. 1/3 for new/nextgeneration businesses, and acceleration of initiatives aimed at strengthening ability to generate new products.



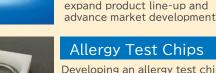


Initiatives Undertaken by Advanced Business Development Division

Breakdown of R&D Expenditures (Company on stand-alone basis, FY2023 Forecast) Other Foundation New/next-generation businesses businesses Differentiating businesses

Medical/Food





Developing an allergy test chip that can predict the severity of pediatric milk allergy

Establishing and maintaining

commercial production framework. Working to further



Succeeded in mass cultivation of biosimilar producing cells for Denosumab, an antibody drug

#### **Bio-Products**

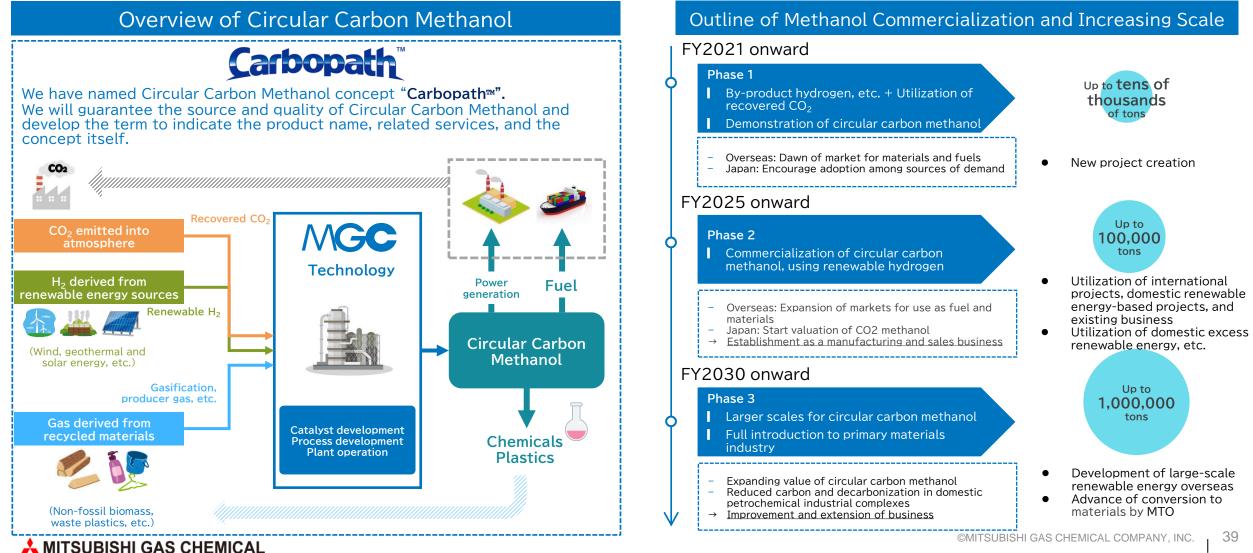


Confirmation of growth inhibition effects for Feline Coronavirus and adiposity inhibition effects of BioPQQ

# Promotion of Circular Carbon Methanol Concept "Carbopath™"

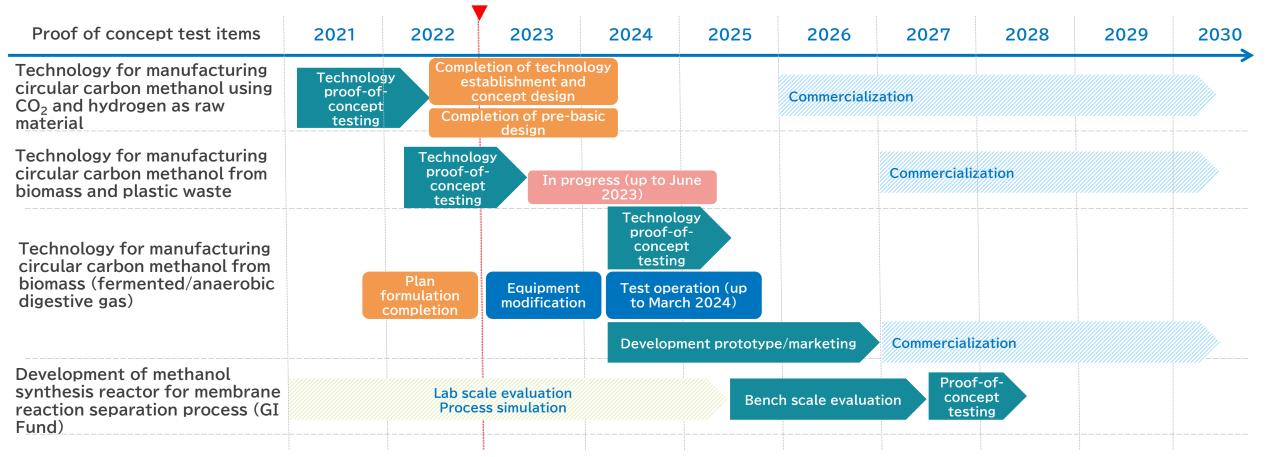


- Completed technology trial at pilot plant for methanol manufacture using CO<sub>2</sub> and hydrogen as raw materials, and currently
  promoting feasibility studies in and outside Japan.
- Aiming to achieve 100,000 tons production scale by 2030, including methanol manufactured both from CO<sub>2</sub> and from waste plastic and biomass



### Status of Proof of Concept Testing at Niigata Plant

- NGC
- Completed proof of concept testing for manufacturing of methanol using CO<sub>2</sub> and hydrogen as raw materials as planned in June 2022.
- We continue to develop manufacturing technologies for Circular Carbon Methanol (Carbopath<sup>™</sup>) from various raw materials, and to promote proof of concept testing



### "Circular Carbon Methanol Concept" Promotion Case Studies

### Joint Study on Social Deployment of Circular Carbon Methanol Utilizing CO<sub>2</sub> in Progress

 Considering Japan's first commercialization of Circular Carbon Methanol using CO<sub>2</sub> with Tokuyama. This study will also consider the use of hydrogen produced using green electricity generated by biomass power generation (https://www.mgc.co.jp/eng/corporate/news/files/220630e.pdf)

### Considering Commercialization in Gladstone Region of Queensland, Australia

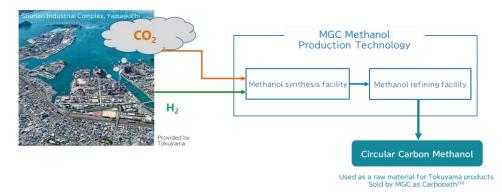
- In October 2022, we signed a memorandum of understanding to study the manufacture and sale of methanol made from CO<sub>2</sub> captured at Cement Australia's Gladstone plant and green hydrogen using our newly developed Circular Carbon Methanol production technology.
- Currently considering business scale, investment amount, and new methanol demand, with Gladstone, Queensland as a candidate region (https://www.mgc.co.jp/eng/corporate/news/2022/221028e.html)

### Acquired ISCC PLUS Certification with Methanol (Trader with Storage\*)

- In March 2023, with the acquisition of ISCC PLUS Certification (Trader with Storage), we will begin trading ISCC PLUS-certified Methanol, which is manufactured from sustainable raw materials as per the mass balance approach, in and outside of Japan.
- Using our existing supply chain, we will efficiently develop our Circular Carbon Methanol "Carbopath<sup>TM</sup>"
   \* International Sustainability and Carbon Certification (ISCC): an international certification that ensures and manages the sustainability of raw materials in the global supply chain.

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# Appendix

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# Appendix: Key Indicators (1)



[JPY in billions]	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023(F)
Capital expenditure [1H]	22.2 [10.3]	30.5 [14.9]	35.0 [13.7]	<b>30.9</b> [13.9]	<b>39.2</b> [18.6]	42.3 [22.4]	<b>40.2</b> [15.8]	54 <b>.7</b> [22.0]	64.6 [31.2]	107.0 [49.0]
Depreciation& Amortization [1H]	23.7 [11.5]	26.7 [13.1]	25.6 [12.2]	27.0 [13.1]	27.4 [13.5]	29.5 [14.4]	<b>30.6</b> [15.1]	<b>31.9</b> [15.8]	33.5 [16.1]	<b>41.0</b> [19.0]
R&D expenditure [1H]	16.8 [8.0]	18.9 [9.2]	19.2 [9.6]	18.9 [9.5]	18.6 [9.1]	19.6 [9.4]	1 <b>9.9</b> [9.8]	21.0 [10.1]	23.5 [11.1]	<b>27.5</b> [13.4]
Employees (as of Mar. 31)	8,254	8,176	8,034	8,009	8,276	8,954	8,998	9,888	10,050	11,073
EPS (Yen)	192	154	222	281	257	101	173	232	239	273
ROA(%)	5.8	5.9	8.4	10.6	8.7	3.9	6.2	8.4	7.1	5.2
ROE (%)	12.6	9.0	12.0	13.6	11.3	4.3	7.1	8.8	8.3	9.0
ROIC(%)*1	7.2	7.3	10.4	13.2	10.9	4.9	7.7	10.4	8.8	6.4
Operating profit margin (%)	2.8	5.7	7.9	9.9	6.4	5.6	7.5	7.8	6.3	6.4
EBITDA <sup>*2</sup>	68.2	74.6	89.3	108.8	97.6	61.6	81.7	107.0	105.0	102.1
Dividend (yen) <sup>*3</sup> [of which, Interim dividend]	28.0 [14.0]	32.0 [16.0]	38.0 [16.0]	59.0 [24.0]	<b>70.0</b> [35.0]	<b>70.0</b> [35.0]	<b>70.0</b> [35.0]	80.0*4 [45.0*4]	80.0 [40.0]	<b>80.0</b> [40.0]

\*1 ROIC = Ordinary profit/invested capital \*2 EBITDA = Ordinary profit + depreciation expense + interest paid \*3 The Company conducted a consolidation of shares at a ratio of one share for every two shares effective October1,2016. EPS and dividends have been calculated by retroactive adjustment applying the above share consolidation to preceding periods as well. \*4 Commemorative dividend 10yen MITSUBISHI GAS CHEMICAL COMPANY, INC. 43

### Appendix: Key Indicator (2) Capex, depreciation and amortization by segment



	[JPY in billions]	2014	2015	2016	2017	2018	2019		2020	2021	2022
	Natural Gas	5.7	5.3	9.0	6.0	5.7	7.2	Basic	10 7	10.2	22.0
	Aromatic	4.0	10.6	10.5	11.3	14.6	15.0	Chemicals	19.7	19.2	32.0
Ca	Specialty	7.6	9.9	8.1	11.0	14.4	14.6	Specialty	10.4		00 <i>(</i>
Capex	Information & Advanced Materials	4.3	3.8	6.6	1.9	2.3	2.6	Chemicals	18.6	32.6	28.6
	Other	0.3	0.7	0.5	0.6	2.1	2.7	Other	1.8	2.9	3.9
	Total	22.2	30.5	35.0	30.9	39.2	42.3	Total	40.2	54.7	64.6
	Natural Gas	6.9	6.1	5.0	5.1	5.5	6.3	Basic	16 /	17.1	17.0
D	Aromatic	3.9	8.2	8.5	8.5	8.7	9.5	Chemicals	16.4		17.9
epre	Specialty	9.2	8.8	8.6	9.1	8.7	8.7	Specialty			
Depreciation	Information & Advanced Materials	3.3	3.0	3.0	3.5	3.6	3.8	Chemicals	13.0	13.0	13.7
n	Other	0.3	0.3	0.3	0.5	0.8	1.0	Other	1.1	1.7	1.8
	Total	23.7	26.7	25.6	27.0	27.4	29.5	Total	30.6	31.9	33.5

# Appendix: Key Indicator (3)



	FY2019		FY2020		FY	2021	FY2	FY2023		
	1H	2H	1H	2H	1H	2H	1H	2H	Forecast	
FX(JPY/USD)	109	109	107	105	110	115	134	137	130	
FX(JPY/EUR)	121	120	121	126	131	130	139	143	140	
Crude Oil (Dubai) (USD/bbl.)	64	56	37	52	69	87	102	83	80	
Methanol (USD/MT)	277	245	194	319	370	428	375	351	365	
Mixed Xylene (USD/MT)	705	640	420	560	780	875	1,105	925	880	
Bisphenol A (USD/MT)*	1,000 ~1,450	1,050 ~1,350	900 ~1,450	1,400 ~3,300	2,750 ~3,700	2,100 ~3,150	1,450 ~2,200	1,250 ~1,700	1,250 ~1,400	
Polycarbonate (USD/MT)*	1,900 ~2,250	1,650 ~2,000	1,500 ~2,150	2,100 ~4,000	3,100 ~4,050	2,650 ~3,650	1,950 ~2,900	1,800 ~2,200	1,800 ~2,100	

\*Describe the minimum and maximum values during the period

#### Sensitivity (rough estimates)

FX (USD): with an appreciation (depreciation) of  $\pm 1$  against the USD, annual operating profit falls (increases) by  $\pm 0.6$  bn, while annual ordinary profit falls (increases) by  $\pm 0.6$  bn. FX (EUR): with an appreciation (depreciation) of  $\pm 1$  against the EUR, annual operating profit falls (increases) by  $\pm 0.2$  bn, while annual ordinary profit falls (increases) by  $\pm 0.2$  bn. Crude oil (Dubai):  $\pm 1$ /bbl. increase (drop) in crude oil reduces (raises) profit by  $\pm 0.2$  bn (exclude methanol affect).

Methanol: \$1/MT increase (drop) in market price raises (reduces) equity in earnings of affiliates by ¥0.1 bn.



Reportable Segments	Former Segments	Main Products
Basic	Natural Gas Chemicals	<ul> <li>Methanol</li> <li>Methanol and ammonia-based chemicals (ammonia and amines, MMA products, formalin and polyol products, etc.)</li> <li>Energy resources and environmental businesses</li> </ul>
Chemicals	Aromatic Chemicals	<ul> <li>High-performance products (MXDA, MX nylon, aromatic aldehydes, etc.)</li> <li>Xylene separators and derivatives (Meta-xylene, purified isophthalic acid (PIA), etc.)</li> <li>Foamed plastics (JSP)</li> </ul>
Specialty	Specialty Chemicals	<ul> <li>Inorganic chemicals (electronic chemicals (super-pure hydrogen peroxide, hybrid chemicals), hydrogen peroxide, etc.)</li> <li>Engineering plastics (polycarbonate/sheet film, polyacetal, etc.)</li> <li>Optical materials (optical polymers, ultra-high refractive lens monomer, etc.)</li> </ul>
Chemicals	Information and Advanced Materials	•Electronic materials (BT materials for IC plastic packaging, etc.) •Oxygen absorbers (AGELESS <sup>™</sup> , etc.)

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