

# FY2022 Consolidated Financial Results

A MITSUBISHI GAS CHEMICAL COMPANY, INC.

May 12, 2023



TSE 4182

INDEX

MGC

1 FY2022 Results

2 | FY2023 Forecast

3 Results and Forecast by Segment

Medium-Term Management Plan Progress and Enhancement of Corporate Value

🙏 MITSUBISHI GAS CHEMICAL

4



# 1 FY2022 Results

# 2 FY2023 Forecast

# 3 Results and Forecast by Segment

Medium-Term Management Plan Progress and Enhancement of Corporate Value

# FY2022 Results



 Lower sales of electronic materials and higher repair costs led to a decrease in earnings despite such positive factors as the depreciation of the yen and strong sales of polyacetal

|  |        |        | Cha    | inges | FY2022<br>Previous |                    |
|--|--------|--------|--------|-------|--------------------|--------------------|
| [JPY in billions]                          | FY2021 | FY2022 | Amount | %     | Forecast*          | Changes            |
| Net sales                                  | 705.6  | 781.2  | +75.5  | +10.7 | 790.0              | +8.7               |
| Operating profit                           | 55.3   | 49.0   | -6.3   | -11.4 | 52.0               | -2.9               |
| Equity in earnings of affiliates           | 14.8   | 17.5   | +2.6   | —     | 17.3               | +0.1               |
| Ordinary profit                            | 74.1   | 69.7   | -4.3   | -5.9  | 72.0               | -2.2               |
| Profit attributable to<br>owners of parent | 48.2   | 49.0   | +0.7   | +1.6  | 50.0               | -0.9               |
|  |        |        |        |       | *Announc           | ed on Feb. 9, 2023 |
| EPS (JPY)                                  | 232.15 | 239.08 |        |       | 243.54             |                    |
| FX (JPY/USD)                               | 112    | 135    |        |       | 135                |                    |

(Note) Figures shown on this and the following pages are rounded down to the closest 0.1 billion. Percentage figures, per-share indicators, and performance assumptions are rounded off to the closest whole number.

### FY2022 Results Summary

MGC

Lower sales of electronic materials and higher repair costs led to a decrease in earnings despite such positive factors as the depreciation of the yen and strong sales of polyacetal

- Net sales: Growth driven by the depreciation of the yen, shift of higher raw material and fuel prices to sales prices, and consolidation of a new polyacetal sales company in South Korea
- Operating profit: (+) Forex
  - (+) Strong sales of polyacetal (POM)
  - (+) shift of higher raw material and fuel prices to sales prices
  - (-) Rises in raw material and fuel prices
  - (-) Decreased sales of electronic materials (BT materials),
    - meta-xylenediamine (MXDA), polycarbonate (PC), PC sheet film etc.
  - (-) Increase in repair and R&D costs
- Equity in earnings of affiliates: Growth centered on overseas methanol producing affiliates' profits
- DPS: ¥80 (Interim ¥40, year-end ¥40\*) (Same as previous year's results and previous forecast)
   \*Scheduled to be formally authorized by Board of Directors on May 26, 2023.



### Quarterly Results by Segment

|                     |       | FY2021 Results |       |       |       |       | FY2022 Results |       |       |       |  |  |
|---------------------|-------|----------------|-------|-------|-------|-------|----------------|-------|-------|-------|--|--|
| [JPY in billions]   | 1Q    | 2Q             | 3Q    | 4Q    | FY    | 1Q    | 2Q             | 3Q    | 4Q    | FY    |  |  |
| Net sales           | 160.0 | 175.8          | 189.4 | 180.3 | 705.6 | 193.9 | 200.9          | 204.4 | 181.8 | 781.2 |  |  |
| Basic Chemicals     | 94.5  | 106.3          | 115.8 | 108.5 | 425.3 | 117.1 | 119.2          | 129.3 | 113.2 | 478.9 |  |  |
| Specialty Chemicals | 66.7  | 70.8           | 74.9  | 72.9  | 285.5 | 78.8  | 82.9           | 77.2  | 69.9  | 309.0 |  |  |
| Other/Adjustment    | (1.2) | (1.3)          | (1.3) | (1.2) | (5.2) | (2.0) | (1.3)          | (2.1) | (1.2) | (6.7) |  |  |
| Operating profit    | 14.6  | 15.4           | 14.8  | 10.4  | 55.3  | 18.8  | 14.6           | 11.8  | 3.6   | 49.0  |  |  |
| Basic Chemicals     | 8.1   | 7.7            | 7.6   | 2.2   | 25.7  | 7.6   | 6.8            | 4.4   | (0.1) | 18.8  |  |  |
| Specialty Chemicals | 7.4   | 8.5            | 8.4   | 9.2   | 33.6  | 12.0  | 8.3            | 8.0   | 4.2   | 32.6  |  |  |
| Other/Adjustment    | (0.9) | (0.8)          | (1.2) | (0.9) | (4.0) | (0.9) | (0.4)          | (0.6) | (0.4) | (2.4) |  |  |
| Ordinary profit     | 18.5  | 20.2           | 19.5  | 15.8  | 74.1  | 24.8  | 25.0           | 13.8  | 5.9   | 69.7  |  |  |
| Basic Chemicals     | 9.4   | 9.6            | 9.7   | 1.2   | 30.0  | 8.4   | 12.4           | 8.1   | 1.5   | 30.5  |  |  |
| Specialty Chemicals | 9.6   | 11.0           | 10.5  | 14.1  | 45.4  | 14.5  | 10.7           | 8.1   | 5.2   | 38.7  |  |  |
| Other/Adjustment    | (0.5) | (0.5)          | (0.7) | 0.4   | (1.3) | 1.9   | 1.8            | (2.5) | (0.7) | 0.4   |  |  |

# Reference: Quarterly Results by Major Product Groups\*



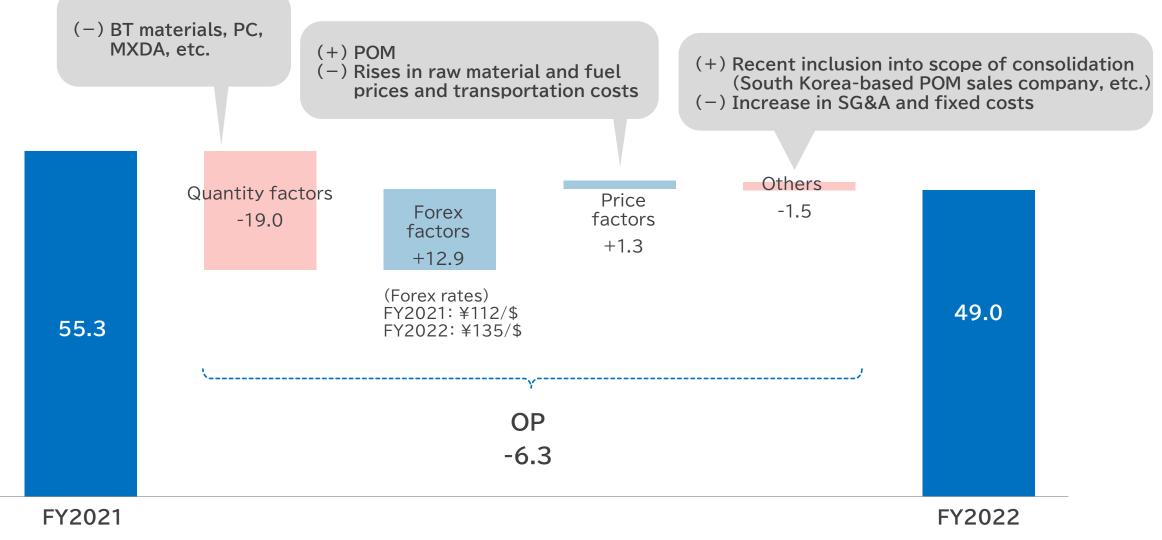
|                                     |       |       | FY2021 |       |       |       |       | FY2022 |       |        |
|-------------------------------------|-------|-------|--------|-------|-------|-------|-------|--------|-------|--------|
| [JPY in billions]                   | 1Q    | 2Q    | 3Q     | 4Q    | FY    | 1Q    | 2Q    | 3Q     | 4Q    | FY     |
| Net sales                           | 160.0 | 175.8 | 189.4  | 180.3 | 705.6 | 193.9 | 200.9 | 204.4  | 181.8 | 781.2  |
| Natural Gas                         | 47.1  | 57.7  | 62.8   | 58.4  | 226.2 | 61.6  | 57.7  | 67.7   | 60.0  | 247.1  |
| Aromatic                            | 48.2  | 49.4  | 53.9   | 51.2  | 202.8 | 56.5  | 62.4  | 62.6   | 54.0  | 235.7  |
| Specialty                           | 49.1  | 53.1  | 56.0   | 55.7  | 214.1 | 59.6  | 66.4  | 64.2   | 58.5  | 248.9  |
| Information &<br>Advanced Materials | 17.6  | 17.7  | 18.9   | 17.2  | 71.5  | 19.2  | 16.5  | 12.9   | 11.4  | 60.2   |
| Other/Adjustment                    | (2.1) | (2.2) | (2.4)  | (2.3) | (9.1) | (3.1) | (2.3) | (3.2)  | (2.1) | (10.8) |
| Operating profit                    | 14.6  | 15.4  | 14.8   | 10.4  | 55.3  | 18.8  | 14.6  | 11.8   | 3.6   | 49.0   |
| Natural Gas                         | 2.5   | 2.8   | 2.8    | 1.4   | 9.7   | 3.8   | 2.7   | 1.7    | 0.5   | 8.8    |
| Aromatic                            | 5.5   | 4.8   | 4.7    | 0.8   | 16.0  | 3.8   | 4.0   | 2.7    | (0.7) | 9.8    |
| Specialty                           | 3.0   | 4.8   | 3.7    | 5.7   | 17.4  | 7.5   | 5.4   | 7.2    | 3.9   | 24.1   |
| Information &<br>Advanced Materials | 4.4   | 3.6   | 4.6    | 3.4   | 16.1  | 4.5   | 2.9   | 0.8    | 0.2   | 8.4    |
| Other/Adjustment                    | (0.9) | (0.8) | (1.2)  | (1.0) | (3.9) | (0.9) | (0.4) | (0.6)  | (0.4) | (2.3)  |
| Ordinary profit                     | 18.5  | 20.2  | 19.5   | 15.8  | 74.1  | 24.8  | 25.0  | 13.8   | 5.9   | 69.7   |
| Natural Gas                         | 3.7   | 4.8   | 4.9    | 0.4   | 14.0  | 3.9   | 8.1   | 5.3    | 2.6   | 20.1   |
| Aromatic                            | 5.6   | 4.8   | 4.7    | 0.7   | 16.0  | 4.4   | 4.2   | 2.8    | (1.1) | 10.3   |
| Specialty                           | 4.9   | 7.1   | 5.4    | 10.1  | 27.6  | 9.0   | 7.3   | 6.6    | 5.0   | 28.1   |
| Information &<br>Advanced Materials | 4.7   | 3.9   | 5.0    | 4.0   | 17.8  | 5.4   | 3.4   | 1.5    | 0.1   | 10.6   |
| Other/Adjustment                    | (0.6) | (0.4) | (0.7)  | 0.4   | (1.3) | 1.9   | 1.8   | (2.5)  | (0.7) | 0.5    |

\*Segments by major product group (These are reference values calculated according to past segments. Please refer to page 46.)

# FY2022 Increase and Decrease Factors of Operating Profit (YoY)



[JPY in billions]



## FY2022 Non-Operating & Extraordinary Items



| [JPY in billions]  | FY2021 | FY2022 | Changes |        |
|--|--------|--------|---------|--------|
| Non-operating items  | 18.7   | 20.7   | +1.9    |        |
| Equity in earnings of affiliates                           | 14.8   | 17.5   | +2.6    | • E    |
| Financial income or losses                                 | 2.7    | 2.4    | -0.2    | a<br>B |
| Foreign exchange gains or losses                           | 2.5    | 2.6    | +0.1    | S      |
| Others   | (1.3)  | (1.9)  | -0.6    |        |
| Extraordinary income                                       | 6.4    | 4.8    | -1.5    |        |
| Gains on sales of investment securities                    | 3.0    | 3.7    | +0.7    |        |
| Insurance claim income                                     | 2.6    | 0.1    | -2.4    |        |
| Gain on step acquisitions                                  | 0.7    | -      | -0.7    |        |
| Others   | _      | 0.9    | +0.9    |        |
| Extraordinary losses                                       | (10.9) | (4.4)  | +6.5    |        |
| Impairment losses  | (7.0)  | (1.1)  | +5.9    |        |
| Loss on disposal of non-current assets                     | (0.2)  | (0.8)  | -0.6    |        |
| Provision for business restructuring                       | (1.7)  | (0.8)  | +0.8    |        |
| Loss on valuation of shares of subsidiaries and associates | -      | (0.8)  | -0.8    |        |
| Provision allowance for doubtful accounts                  | (0.9)  | (0.4)  | +0.5    |        |
| Others   | (0.9)  | (0.2)  | +0.6    |        |
| Total extraordinary income and losses                      | (4.5)  | 0.4    | +4.9    |        |

# Equity in earnings of affiliates

Basic Chemicals +6.2 Specialty Chemicals -3.6

## FY2022 Balance Sheets



| [JPY in billions]                      | Mar. 31, 2022 | Mar. 31, 2023 | Changes | [JPY in billions]                      | Mar. 31, 2022 | Mar. 31, 2023 | Changes |
|--|---------------|---------------|---------|--|---------------|---------------|---------|
| Current assets                         | 452.2         | 483.2         | +31.0   | Liabilities                            | 297.7         | 358.0         | +60.3   |
| Cash and deposits                      | 102.0         | 108.3         | +6.3    | Trade note and accounts payable        | 92.3          | 88.3          | -4.0    |
| Trade notes and<br>Accounts receivable | 176.5         | 176.6         | +0.0    | Interest-bearing debt                  | 117.6         | 166.9         | +49.2   |
| Inventories                            | 155.6         | 178.1         | +22.4   | Others                                 | 87.7          | 102.7         | +15.0   |
| Others                                 | 17.9          | 20.1          | +2.1    |  |               |               |         |
| Non-current<br>assets                  | 476.4         | 546.0         | +69.6   | Net assets                             | 630.8         | 671.2         | +40.3   |
| Tangible assets                        | 276.3         | 313.7         | +37.3   | Shareholders' equity                   | 547.2         | 573.8         | +26.6   |
| Intangible assets                      | 11.2          | 11.9          | +0.6    | Accumulated other comprehensive income | 21.5          | 33.7          | +12.2   |
| Investments and other assets           | 188.7         | 220.3         | +31.5   | Non controlling interest               | 62.1          | 63.6          | +1.5    |
| Total assets                           | 928.6         | 1,029.3       | +100.6  | Total liabilities and net assets       | 928.6         | 1,029.3       | +100.6  |
|  |               |               |         | Equity ratio                           | 61.2%         | 59.0%         |         |

# FY2022 Cash Flows



| [JPY in billions]   | FY2021 | FY2022 | Changes |
|---|--------|--------|---------|
| Operating activity cash flow  | 52.0   | 55.2   | +3.1    |
| Investing activity cash flows   | (64.9) | (64.0) | +0.8    |
| Free cash flows   | (12.8) | (8.8)  | +4.0    |
| Financing activity cash flows   | (3.6)  | 7.9    | +11.6   |
| Effect of exchange rate change on cash and cash equivalents                                     | 6.5    | 7.7    | +1.2    |
| Net increase (decrease) in cash and cash equivalents  | (10.0) | 6.8    | +16.9   |
| Cash and cash equivalents at beginning of period  | 91.0   | 92.2   | +1.1    |
| Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation | 11.2   | 2.0    | -9.1    |
| Cash and cash equivalents at end of period  | 92.2   | 101.1  | +8.9    |



# 1 FY2022 Results

# 2 FY2023 Forecast

# 3 Results and Forecast by Segment

Medium-Term Management Plan Progress and Enhancement of Corporate Value

# FY2023 Forecast



- While operating profit is expected to increase due to recovery in sales of electronic materials, ordinary profit to decrease due to a decline in equity in earnings of affiliates.

|   |        |        | Char   | nges  |
|---|--------|--------|--------|-------|
|   | FY2022 | FY2023 | Amount | %     |
| Net sales                               | 781.2  | 850.0  | +68.7  | +8.8  |
| Operating profit                        | 49.0   | 54.0   | +4.9   | +10.1 |
| (Equity in earnings of affiliates)      | 17.5   | 7.6    | -9.9   | _     |
| Ordinary profit                         | 69.7   | 58.0   | -11.7  | -16.9 |
| Profit attributable to owners of parent | 49.0   | 56.0   | +6.9   | +14.1 |
| EPS (JPY)                               | 239.08 | 273.73 |        |       |
| R O E (%)                               | 8.3    | 9.0    |        |       |
| ROIC* (%)                               | 8.8    | 6.4    |        |       |
| FX (JPY/USD)                            | 135    | 130    |        |       |

\*ROIC=Ordinary profit/invested capital

# FY2023 Earnings Forecast



While operating profit is expected to increase due to recovery in sales of electronic materials, ordinary profit to decrease due to a decline in equity in earnings of affiliates.

(YoY) Net sales +¥68.7bn, operating profit +¥4.9bn, ordinary profit -¥11.7bn, net profit +¥6.9bn

- Net sales: Increase due to consolidation of Mitsubishi Engineering-Plastics Corporation (MEP) and recovery in sales volume of electronic materials (BT materials)
- Operating profit: (+) Recovery in sales volume of BT materials

(-) POM sales price decline

(-) Higher depreciation costs and R&D expenses

- Ordinary profit: Decrease due mainly to the absence of transient profit in FY2022 (the reversal of differed tax liabilities at an overseas methanol producing company) and decline in equity in earnings of affiliates resulting from the consolidation of MEP
- Net profit: Increase due to the recording of gain on step acquisitions in connection with the consolidation of MEP
- DPS: ¥80 (Same as the previous year)

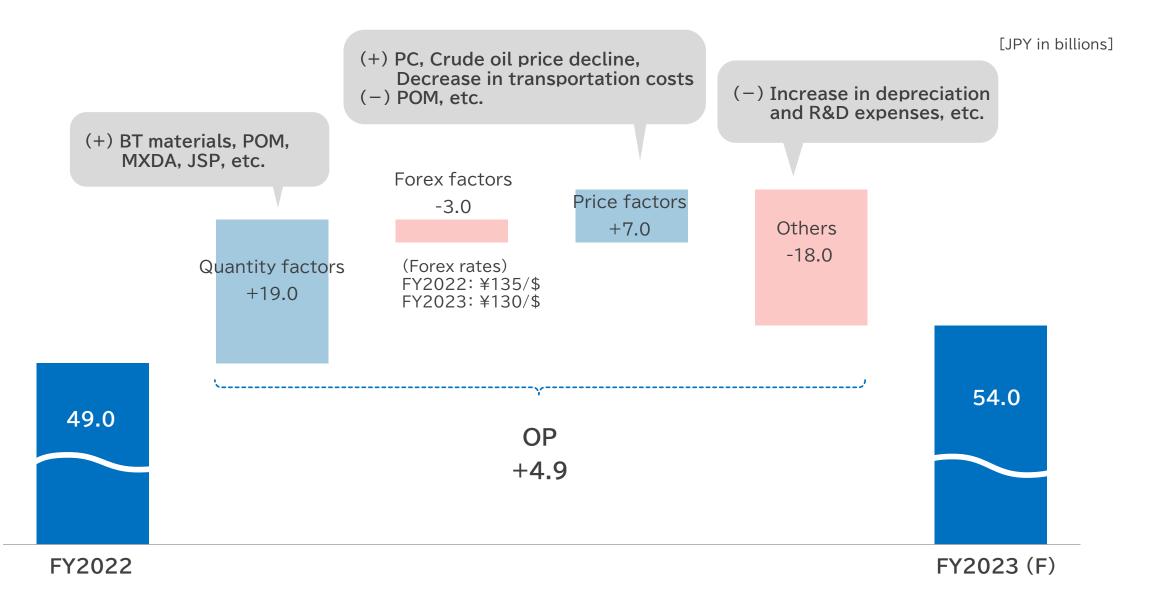
■Assumed exchange rate (FY): \$1=¥130, €1=¥140

(Sensitivity (USD, rough estimate): with a depreciation (appreciation) of ¥1 against the USD, annual operating profit increases (falls) by ¥0.6 bn, while annual ordinary profit increases (falls) by ¥0.6 bn.)

Assumed crude oil prices (FY): \$80/bbl.

(Sensitivity (USD, rough estimate): \$1/bbl. drop (increase) in crude oil raises (reduces) income by ¥0.2 bn (exclude methanol affect).)

FY2023 Increase and Decrease Factors of Operating Profit (YoY)



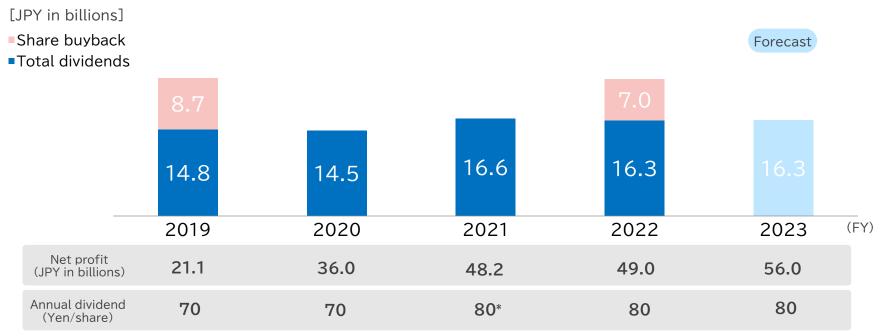
**IVG** 

### Shareholder Return Policy / Shareholder Return

- MGC
- MGC places topmost management priority on enhancing corporate value. The Company will continuously provide stable dividends, while taking operating performance and other factors into account when determining the distribution amount.
- The Company's basic policy is to improve capital efficiency and enhance shareholder returns by flexibly purchasing treasury stock while considering the levels of internal reserves and returns to shareholders.
- Total payout ratio of 40% as a target for medium-term shareholder returns.



• Annual dividend for FY2023 expected to be ¥80 per share (same as the previous year on an ordinary dividend basis)



\*Interim ¥45 (commemorative ¥10), year-end ¥35



# 1 FY2022 Results

# 2 FY2023 Forecast

# 3 Results and Forecast by Segment

Medium-Term Management Plan Progress and Enhancement of Corporate Value

### **Results and Forecast by Segment**



| _                   | F     | Y2021 Results |       | FY2022 Results |       |       | FY2023 Forecast |       |        |  |
|---------------------|-------|---------------|-------|----------------|-------|-------|-----------------|-------|--------|--|
| [JPY in billions]   | 1H    | 2H            | FY    | 1H             | 2H    | FY    | 1H              | 2H    | FY     |  |
| Net sales           | 335.8 | 369.7         | 705.6 | 394.9          | 386.3 | 781.2 | 390.0           | 460.0 | 850.0  |  |
| Basic Chemicals     | 200.9 | 224.4         | 425.3 | 236.3          | 242.5 | 478.9 | 208.8           | 229.9 | 438.7  |  |
| Specialty Chemicals | 137.5 | 147.9         | 285.5 | 161.8          | 147.1 | 309.0 | 186.5           | 235.4 | 422.0  |  |
| Other/Adjustment    | (2.6) | (2.5)         | (5.2) | (3.3)          | (3.4) | (6.7) | (5.3)           | (5.4) | (10.7) |  |
| Operating profit    | 30.0  | 25.3          | 55.3  | 33.5           | 15.5  | 49.0  | 22.0            | 32.0  | 54.0   |  |
| Basic Chemicals     | 15.8  | 9.8           | 25.7  | 14.4           | 4.3   | 18.8  | 7.1             | 10.7  | 17.8   |  |
| Specialty Chemicals | 15.9  | 17.6          | 33.6  | 20.3           | 12.2  | 32.6  | 17.1            | 23.4  | 40.5   |  |
| Other/Adjustment    | (1.8) | (2.1)         | (4.0) | (1.3)          | (1.1) | (2.4) | (2.2)           | (2.1) | (4.4)  |  |
| Ordinary profit     | 38.7  | 35.3          | 74.1  | 49.9           | 19.8  | 69.7  | 24.0            | 34.0  | 58.0   |  |
| Basic Chemicals     | 19.1  | 10.9          | 30.0  | 20.8           | 9.6   | 30.5  | 9.1             | 13.8  | 23.0   |  |
| Specialty Chemicals | 20.7  | 24.6          | 45.4  | 25.3           | 13.4  | 38.7  | 17.9            | 22.9  | 40.8   |  |
| Other/Adjustment    | (1.1) | (0.2)         | (1.3) | 3.7            | (3.2) | 0.4   | (3.0)           | (2.8) | (5.9)  |  |

# Reference: Results and Forecast by Major Product Groups\*



|                                     | F     | Y2021 Results |       | F     | Y2022 Results | 5      | F     | Y2023 Forecas | t      |
|-------------------------------------|-------|---------------|-------|-------|---------------|--------|-------|---------------|--------|
| [JPY in billions]                   | 1H    | 2H            | FY    | 1H    | 2H            | FY     | 1H    | 2H            | FY     |
| Net sales                           | 335.8 | 369.7         | 705.6 | 394.9 | 386.3         | 781.2  | 390.0 | 460.0         | 850.0  |
| Natural Gas                         | 104.9 | 121.3         | 226.2 | 119.4 | 127.7         | 247.1  | 96.6  | 111.9         | 208.5  |
| Aromatic                            | 97.6  | 105.1         | 202.8 | 119.0 | 116.7         | 235.7  | 114.1 | 120.0         | 234.2  |
| Specialty                           | 102.3 | 111.8         | 214.1 | 126.1 | 122.8         | 248.9  | 158.8 | 192.8         | 351.7  |
| Information &<br>Advanced Materials | 35.3  | 36.1          | 71.5  | 35.8  | 24.4          | 60.2   | 27.6  | 42.6          | 70.3   |
| Other/Adjustment                    | (4.3) | (4.6)         | (9.1) | (5.4) | (5.3)         | (10.8) | (7.4) | (7.5)         | (14.9) |
| Operating profit                    | 30.0  | 25.3          | 55.3  | 33.5  | 15.5          | 49.0   | 22.0  | 32.0          | 54.0   |
| Natural Gas                         | 5.4   | 4.3           | 9.7   | 6.5   | 2.3           | 8.8    | 2.1   | 5.2           | 7.3    |
| Aromatic                            | 10.4  | 5.5           | 16.0  | 7.9   | 1.9           | 9.8    | 5.0   | 5.4           | 10.5   |
| Specialty                           | 7.8   | 9.5           | 17.4  | 12.9  | 11.1          | 24.1   | 10.2  | 14.2          | 24.5   |
| Information &<br>Advanced Materials | 8.0   | 8.1           | 16.1  | 7.4   | 1.0           | 8.4    | 6.8   | 9.1           | 16.0   |
| Other/Adjustment                    | (1.7) | (2.1)         | (3.9) | (1.3) | (1.0)         | (2.3)  | (2.2) | (2.1)         | (4.4)  |
| Ordinary profit                     | 38.7  | 35.3          | 74.1  | 49.9  | 19.8          | 69.7   | 24.0  | 34.0          | 58.0   |
| Natural Gas                         | 8.5   | 5.4           | 14.0  | 12.1  | 7.9           | 20.1   | 4.1   | 9.1           | 13.3   |
| Aromatic                            | 10.5  | 5.5           | 16.0  | 8.7   | 1.6           | 10.3   | 5.0   | 4.7           | 9.7    |
| Specialty                           | 12.0  | 15.5          | 27.6  | 16.4  | 11.7          | 28.1   | 10.4  | 13.4          | 23.9   |
| Information &<br>Advanced Materials | 8.6   | 9.1           | 17.8  | 8.8   | 1.7           | 10.6   | 7.4   | 9.5           | 16.9   |
| Other/Adjustment                    | (1.0) | (0.2)         | (1.3) | 3.7   | (3.2)         | (0.5)  | (3.0) | (2.8)         | (5.9)  |

\*Segments by major product group (These are reference values calculated according to past segments. Please refer to page 46.)

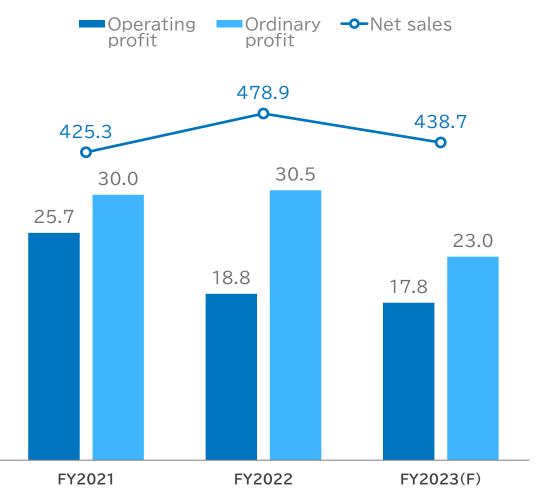
#### [JPY in billions]

### FY2022 Results

Operating profit decreased due to higher raw material and fuel prices and transportation costs, increased repair costs, and lower sales volume of MXDA. On the other hand, ordinary profit increased due to a rise in equity in earnings of an overseas methanol producing company.

### FY2023 Forecast

Operating profit is expected to decrease due to higher depreciation and R&D expenses and higher opening costs at MXDA's manufacturing subsidiary in the Netherlands, despite lower repair costs and expected recovery in sales of MXDA. Ordinary profit declined due to the absence of transient profit resulting from the reversal of deferred tax liabilities at a methanol-producing subsidiary.



# **Basic Chemicals**

| N  |  |
|----|--|
| ΙV |  |

| [JPY in billions] | FY2021<br>Results | FY2022<br>Results | 2023<br>Forecast |         |                             |  | 2022 Results<br>mpared with FY2021 Results)   | FY2023 Forecast<br>(Compared with FY2022 Results)  |   |  |
|-------------------|-------------------|-------------------|------------------|---------|-----------------------------|--|---|--|---|--|
| Net sales         | 425.3             | 478.9             | 438.7            |         | Methanol                    |  | Net sales and earnings<br>increased thanks to the<br>depreciation of the yen and an   |  | Market prices are expected to<br>be on par with FY2022 at \$365.<br>Equity in earnings of affiliates is |  |
| Natural Gas       | 226.2             | 247.1             | 208.5            | Gas     |                             |  |   | increase in equity in earnings of<br>affiliates, despite lower market<br>prices year on year.<br>(FY2021 \$399→FY2022 \$363) | -   | expected to decline due to the<br>absence of transient profit from<br>the reversal of deferred tax<br>liabilities in FY2022. |
| Aromatic          | 202.8             | 235.7             | 234.2            | al      | Methanol                    |  | Earnings decreased due mainly   |  | Sales volume is expected to   |  |
| Adjustment        | (3.7)             | (3.9)             | (4.0)            | Natura  | and<br>ammonia-<br>based    |  | to deterioration in neopentyl<br>glycol market prices and an<br>increase in repair costs, despite<br>progress in profitability                        |  | remain steady. Earnings are<br>expected to increase due to a<br>decline in repair costs.                |  |
| Operating profit  | 25.7              | 18.8              | 17.8             |         | chemicals                   |  | adjustments offsetting the<br>negative impact of higher raw<br>material and fuel prices.  |  |   |  |
| Natural Gas       | 9.7               | 8.8               | 7.3              |         | High-<br>performance        |  | Although net sales increased thanks to the depreciation of  |  | Earnings are expected to decrease due to the recording of   |  |
| Aromatic          | 16.0              | 9.8               | 10.5             |         | products                    |  | the yen and the higher sales<br>volume of aromatic aldehydes,<br>earnings decreased due mainly<br>to the lower sales volume of<br>meta-xylenediamine, |  | opening costs of at MXDA's<br>manufacturing subsidiary in the<br>Netherlands, although sales            |  |
| Adjustment        | 0.0               | 0.0               | 0.0              |         |                             |  |   |  | volume is expected to recover.  |  |
| Ordinary profit   | 30.0              | 30.5              | 23.0             | natic   | Xylene<br>separators<br>and |  | Earnings decreased due to rises<br>in raw material and fuel prices,<br>and resulting deterioration in<br>the predictability of purified               |  | Although demand for PIA is<br>expected to be strong, market<br>conditions are expected to               |  |
| Natural Gas       | 14.0              | 20.1              | 13.3             | Aromati | derivatives                 |  | the profitability of purified isophthalic acid (PIA).   |  | remain weak, and profit/loss is<br>forecast to remain on par with<br>FY2022.                            |  |
| Aromatic          | 16.0              | 10.3              | 9.7              |         | Foamed<br>plastics          |  | Earnings decreased due mainly to rises in raw material and fuel   |  | Earnings are expected to increase due to an expansion in  |  |
| Adjustment        | (0.0)             | 0.0               | (0.0)            |         | (JSP)                       |  | prices outpacing the timing of product price revisions.   |  | sales volume and improved<br>profitability resulting from<br>product price revisions.                   |  |

(Note) Breakdown shows segments by major product group

### **Specialty Chemicals**

### FY2022 Results

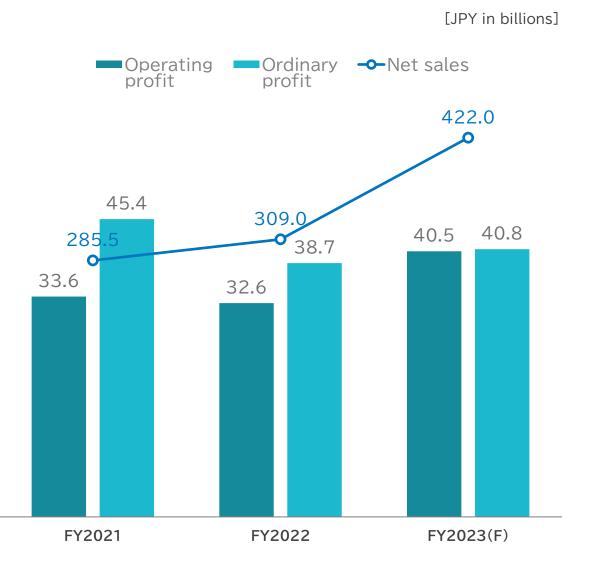
Net sales increased due to the inclusion of a South Koreabased polyacetal (POM) sales company into the scope of consolidation. Operating profit decreased due to lower sales volume of BT materials and polycarbonate (PC), despite strong sales of POM.

### FY2023 Forecast

Net sales is expected to increase due to the inclusion of MEP into the scope of consolidation.

Operating profit is expected to increase, mainly due to the recovery in sales volume of BT materials, which outweighs the expected decrease in POM.

Ordinary profit is expected to increase, mainly due to an increase in operating profit, despite a decrease in equity in earnings of affiliates owing to the consolidation of MEP.



# **Specialty Chemicals**

| N  |  |
|----|--|
| Ι٧ |  |

| [JPY in billions]                   | FY2021<br>Results | FY2022<br>Results | 2023<br>Forecast |
|-------------------------------------|-------------------|-------------------|------------------|
| Net sales                           | 285.5             | 309.0             | 422.0            |
| Specialty                           | 214.1             | 248.9             | 351.7            |
| Information &<br>Advanced Materials | 71.5              | 60.2              | 70.3             |
| Adjustment                          | (0.1)             | (0.1)             | (0.1)            |
| Operating profit                    | 33.6              | 32.6              | 40.5             |
| Specialty                           | 17.4              | 24.1              | 24.5             |
| Information &<br>Advanced Materials | 16.1              | 8.4               | 16.0             |
| Adjustment                          | (0.0)             | 0.0               | 0.0              |
| Ordinary profit                     | 45.4              | 38.7              | 40.8             |
| Specialty                           | 27.6              | 28.1              | 23.9             |
| Information &<br>Advanced Materials | 17.8              | 10.6              | 16.9             |
| Adjustment                          | (0.0)             | 0.0               | 0.0              |

|                                    |                              |   | 2022 Results<br>mpared with FY2021 Results)  |   | FY2023 Forecast<br>(Compared with FY2022 Results)  |  |  |  |
|------------------------------------|------------------------------|---|--|---|--|--|--|--|
|                                    | Inorganic<br>chemicals       | - | In EL chemicals, earnings<br>decreased despite progress in<br>the upward revision of sales<br>prices to align with rises in<br>transportation costs and prices<br>for raw materials and fuel, with<br>sluggish demand in some market<br>regions. | • | While semiconductor demand is<br>expected to remain in an inventory<br>adjustment phase in 1H, the market<br>condition is expected to recover in<br>2H, and earnings are expected to<br>be on par with FY2022. |  |  |  |
| Specialty                          | Engineer-<br>ing<br>plastics |   | Sales of PC (incl. sheet films)<br>decreased. Net sales and<br>earnings increases due mainly to<br>robust sales of POM and the<br>consolidation of a South Korea-<br>based POM sales company.  | - | Earnings are expected to recover<br>from FY2022 because POM is<br>forecast to enter an adjustment<br>phase due to weaker demand,<br>while PC profitability is expected<br>to recover from FY2022.              |  |  |  |
|                                    | Optical<br>materials         | - | Net sales and earnings<br>decreased in amid stagnant<br>demand for smartphones, a<br>primary application of optical<br>polymers.   |   | Although smartphone demand is<br>forecast to remain weak, sales and<br>earnings are expected to increase<br>due to the trend toward higher<br>functionality and the gradual<br>recovery of the Chinese market. |  |  |  |
| Information &<br>dvanced Materials | Electronic<br>materials      | - | Regarding BT materials, net<br>sales and earnings decreased<br>due to such factors as declining<br>demand for general-purpose<br>materials for use in PC-related<br>devices and home appliances.   |   | Sales and earnings are expected to<br>increase based on the assumption<br>that demand will recover from the<br>latter half of 2023, although there<br>are differences by sector.                               |  |  |  |
| Infor<br>Advance                   | oxygen<br>absorbers          | - | Earnings decreased due mainly<br>to rises in raw material prices<br>and transportation costs.  | • | Although sales are expected to<br>grow due to recovery in demand,<br>profit/loss is expected to be at the<br>same level as FY2022, factoring in<br>higher raw material prices.                                 |  |  |  |

(Note) Breakdown shows segments by major product group



# 1 FY2022 Results

# 2 FY2023 Forecast

# 3 Results and Forecast by Segment

Medium-Term Management Plan Progress and Enhancement of Corporate Value

🙏 MITSUBISHI GAS CHEMICAL

4

### Medium-Term Management Plan: Numerical Targets



- FY2023 Net sales are forecast to be higher than the target, while operating profit, ordinary profit, and ROIC are expected to be lower

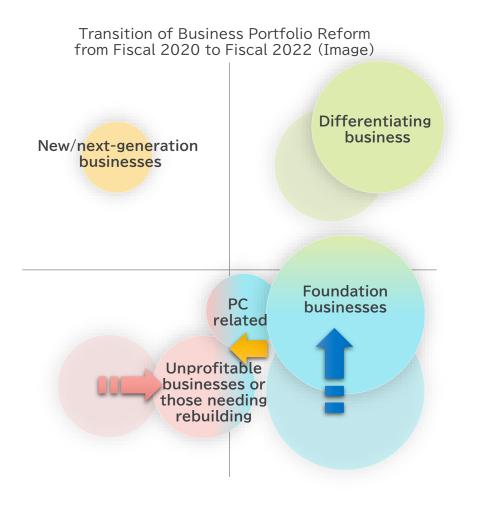
|                      |         | Current M | ledium-Term | Management Pl    | Difference |                         |                                   |               |                  |
|----------------------|---------|-----------|-------------|------------------|------------|-------------------------|-----------------------------------|---------------|------------------|
|                      | FY2020  | FY2021    | FY2022      | FY2              | 023        | between<br>forecast and |                                   |               |                  |
| [JPY in billions]    | Results | Results   | Results     | Target           | forecast   | target                  |                                   |               |                  |
| Net sales            | 595.7   | 705.6     | 781.2       | 730.0            | 850.0      | +120.0                  |                                   |               |                  |
| Operating<br>profit  | 44.5    | 55.3      | 49.0        | 70.0             | 54.0       | -16.0                   |                                   |               |                  |
| Ordinary<br>profit   | 50.2    | 74.1      | 69.7        | 80.0             | 58.0       | -22.0                   |                                   | FY2<br>Target | 2023<br>Forecast |
|                      |         |           |             |                  |            |                         | Methanol<br>(USD/MT)              | 325           | 365              |
| R O I C <sup>*</sup> | 7.7%    | 10.4%     | 8.8%        | 10% or<br>Higher | 6.4%       | -3.6pp                  | Crude oil<br>prices<br>(USD/bbl.) | 60            | 80               |
| R O E                | 7.1%    | 8.8%      | 8.3%        | 9% or<br>higher  | 9.0%       | qq-                     | Exchange<br>rate<br>(JPY/USD)     | 105           | 130              |

\* ROIC=Ordinary profit/invested capital

### Business Portfolio Reform (1): Transition of Business Portfolio in FY2022



Earnings maintained a certain level due to brisk performance of POM and steady earnings in methanol and the energy
resources and environmental businesses, which absorbed negative impacts including a decline in semiconductor-related
products following a semiconductor market slowdown and struggling PC products due to the impacts of lockdowns in China.



#### Differentiating business

- Decrease in earnings from semiconductor-related products covered by growth in earnings from POM
- Consolidated polyacetal to Global Polyacetal Co., Ltd. through reorganization of Mitsubishi Engineering-Plastics Corporation. Bolstered sales capabilities through reorganization of South Korean business. Increased global market share
- Continued to execute growth investments aimed at growing markets

#### **Foundation businesses**

- Methanol and the energy resources and environmental businesses performed strongly, despite struggling PC products
- Accelerate streamlining and integration of associates (in addition to reorganization of PC business through consolidation of MEP, also considering merger of Japan U-PiCA Company and JAPAN FINECHEM COMPANY)
- Made progress on initiatives including the Circular Carbon Methanol concept "Carbopath<sup>™</sup>" and implementation of CCS

### Unprofitable businesses or those needing rebuilding

- In the formalin and polyol business, suspended production of unprofitable products. Meanwhile, strengthened integrated production and sales system from formalin to adhesives through M&A (launched MGC Woodchem). Returned to profitability
- In xylene separators/derivatives, currently promoting a host of initiatives to maximize earnings in the business overall, including special MX derivatives such as differentiating product MXDA.

#### New/next-generation businesses

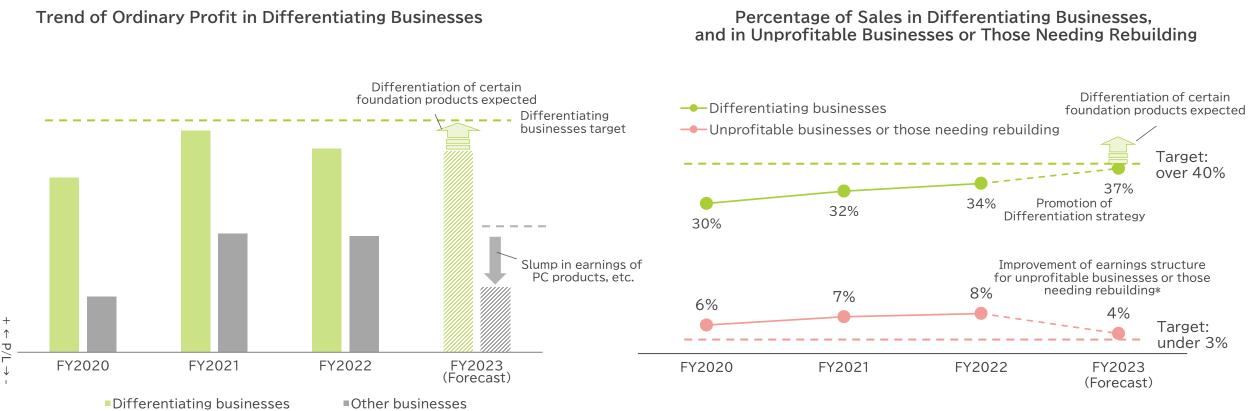
• Accelerate reviews by strategic customers. Focused on themes in response to the climate change issue, such as projects selected by GI Fund. Increased research personnel

#### 🙏 MITSUBISHI GAS CHEMICAL

#### ©MITSUBISHI GAS CHEMICAL COMPANY, INC. | 26

### Business Portfolio Reform (2): Progress in Strengthening Differentiating Businesses and **Rebuilding Unprofitable Businesses**

- Earnings in differentiating businesses vary in strength by business but are growing steadily overall
- In other businesses, outside of the differentiating businesses, earnings are expected to fall short of FY2023 targets, mainly due to a slump in PC product earnings



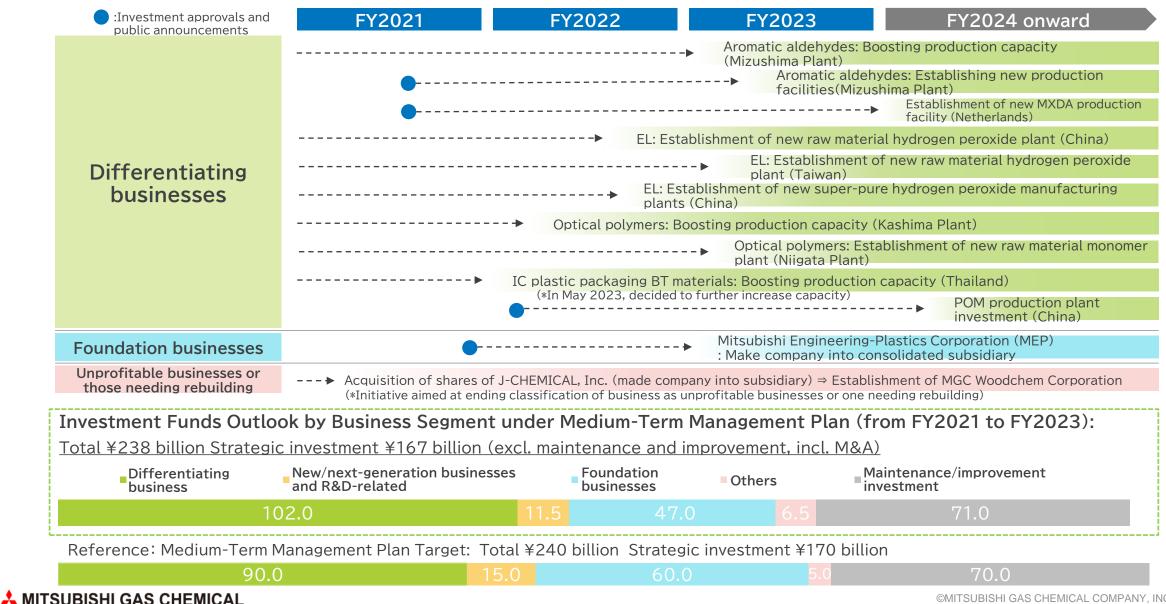
\* Including migration of business classification for the formalin and polyol business due to it no longer being classified as an unprofitable business or one needing rebuilding.

### Progress for Major Investment Projects during Current Medium-Term Plan



28

Currently promoting these projects, primarily in differentiating businesses, in a manner roughly in line with plan figures (total amount of 240 billion yen).



©MITSUBISHI GAS CHEMICAL COMPANY. INC.

### Recognition of Issues and Initiatives to Increase the Company's Corporate Value (1)

### Further increase of profitability with awareness of cost of capital

- The equity spread\* and ROIC-WACC are recognized as positive for both FY2021 and FY2022. (\*ROE cost of shareholders' equity)
- In addition to continuing evaluation of companywide ROIC, we will also calculate it by business unit and thoroughly analyze and manage return on capital in each business.

#### Acceleration of business portfolio reform

 We will continue to further accelerate business portfolio reform, focusing on investments for growth and leveraging unprofitable businesses and focus on further increasing return on capital (ROE, ROIC), including achieving the targets in our current Medium-Term Management Plan.

#### More proactive growth investment

- In addition to investments in differentiating businesses, we will also focus or investment in new and next-generation businesses, and R&D-related investments (including human capital investments).
- We will promote ESG-related investments, mainly for carbon neutrality initiatives.
- We will also utilize financial leverage while maintaining financial discipline.

|      |      |       |     |              |      | Current           | Medium    | -Term I       | Managen       | nent P     | lan Period   |
|------|------|-------|-----|--------------|------|-------------------|-----------|---------------|---------------|------------|--|
|      |      |       |     | FY20<br>Resu |      | FY2021<br>Results |           | 2022<br>sults | FY20<br>Forec |            | FY2023<br>Medium-Term<br>Management<br>Plan Target |
| R    | (    | О     | Е   | 7.1          | %    | 8.8%              | 8.        | .3%           | 9.0           | %          | 9% or<br>higher                                    |
| R    | 0    | Ι     | С   | 7.7          | '%   | 10.4%             | 8.        | .8%           | 6.4           | %          | 10% or<br>higher                                   |
| Net  | : DI | E rat | io  | 0.0          | 01   | 0.04              | . (       | ).11          | 0.2           | 4          | -  |
|      |      |       |     |              |      |                   | F         | ROIC=Or       | dinary pr     | ofit/inv   | vested capital                                     |
|      |      |       | -   | Trend        | of C | Capital Ex        | pendit    | ure (J        | PY in b       | illion     | s)   |
|      |      |       |     |              | (    | Current Med       | lium-Terr | m Mana        | gement        | Plan F     | Period   |
|      |      |       |     |              |      |                   |           |               |               | 10         | 7.0  |
|      |      |       |     |              |      |                   |           |               |               |            |  |
| n    |      |       |     |              |      |                   |           | 64.6          |               |            |  |
|      |      |       | 10  | ).2          |      | 54.7              |           |               |               |            |  |
| +:   |      |       | 40  | ).2          |      |                   |           |               |               |            |  |
| tive | es.  |       |     |              |      |                   |           |               |               |            |  |
|      |      |       | FY2 | 020          |      | FY2021            | F         | Y202          | 2             | <u>FY2</u> | 2023   |

Current Medium-Term Management Plan

We will aim to further increase ROE and ROIC targeted under the Medium-Term Management Plan, while accelerating our business portfolio reform to increase return on capital

🙏 MITSUBISHI GAS CHEMICAL

(Forecast)

VGC

### Recognition of Issues and Initiatives to Increase the Company's Corporate Value (2)

### Shareholder return policy

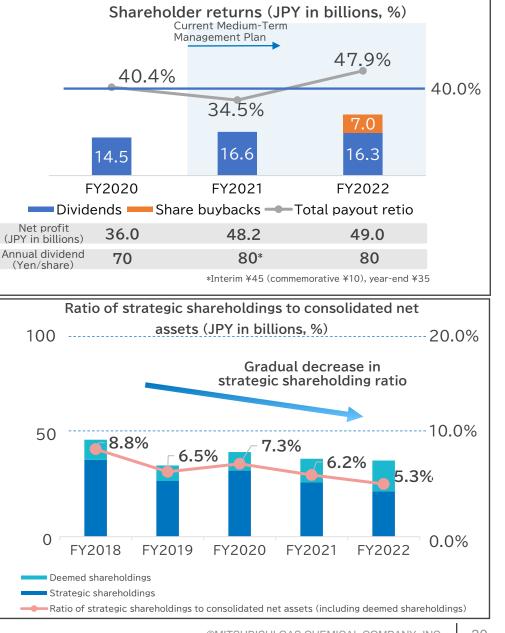
- We will continue to firmly maintain our total payout ratio of 40%, which guides our medium-term shareholder returns, or more.
- Giving overall consideration to the level of internal reserves and shareholder returns, we will continue to pay dividends and flexibly buy back our own shares for higher capital efficiency and shareholder returns.

#### Strategic shareholdings

- The strategic shareholding ratio decreased to around 5.3% by the end of March 2023. The ratio of strategic shareholdings to consolidated net assets is lower than the voting standard of major overseas proxy voting advisory companies\* (\*Glass, Lewis & Co., etc.).
- Looking ahead, our policy is to reassess the objectives and significance of holding each stock annually at Board of Directors meetings, and if a holding is deemed to be larger than appropriate, to sell it down to an appropriate level.

# Continued proactive investor engagement and further increase of market recognition

- Continue holding quarterly financial results briefings, and enhance disclosure materials (including English disclosures)
- Further enhance IR events
  - ✓ More proactively build up of overseas IR
  - $\checkmark$  Actively hold and diversify business explanation presentations
  - ✓ Promote engagement through ESG interviews and stewardship code interviews
  - $\checkmark~$  Hold IR events for individual investors, etc.

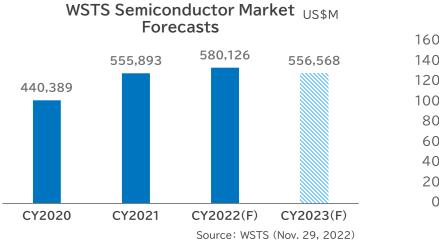


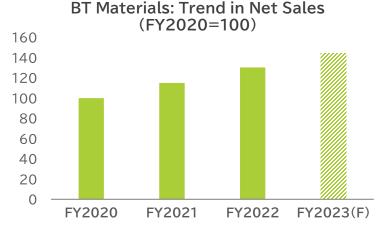
# MGC

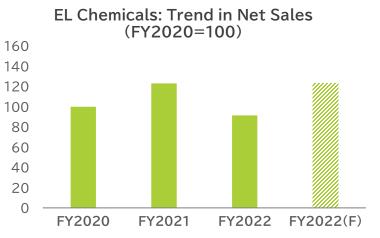
Reference materials: Individual progress reports on Medium-Term Management Plan by business

### Growth Investment in Competitively Advantageous ("Differentiating") Businesses (1): Products for Semiconductor Industry

- Although currently in an adjustment phase, the semiconductor market is expected to grow steadily over the medium to long term in parallel with progress in 5G and IoT
- Electronic chemicals (EL chemicals) and BT materials are also expected to grow in parallel with the semiconductor market, and we will promote growth investment in these







### Electronic chemicals (EL chemicals)

- Taiwan: Raw material hydrogen peroxide plant scheduled to start operation in 2023; integrated production system for super-pure hydrogen peroxide is under development.
- North America: Started construction of expansion project for Oregon plant. Expansion of Texas and Arizona plants also under consideration. Further capital expenditures will be considered to maintain the top market share in line with the market growth.
- ✓ Japan: Expansion of production line at the Saga Factory scheduled to start operation in first half of 2024.
- China: Construction of a super-pure hydrogen peroxide plant was completed and is in the process of obtaining customer certification.

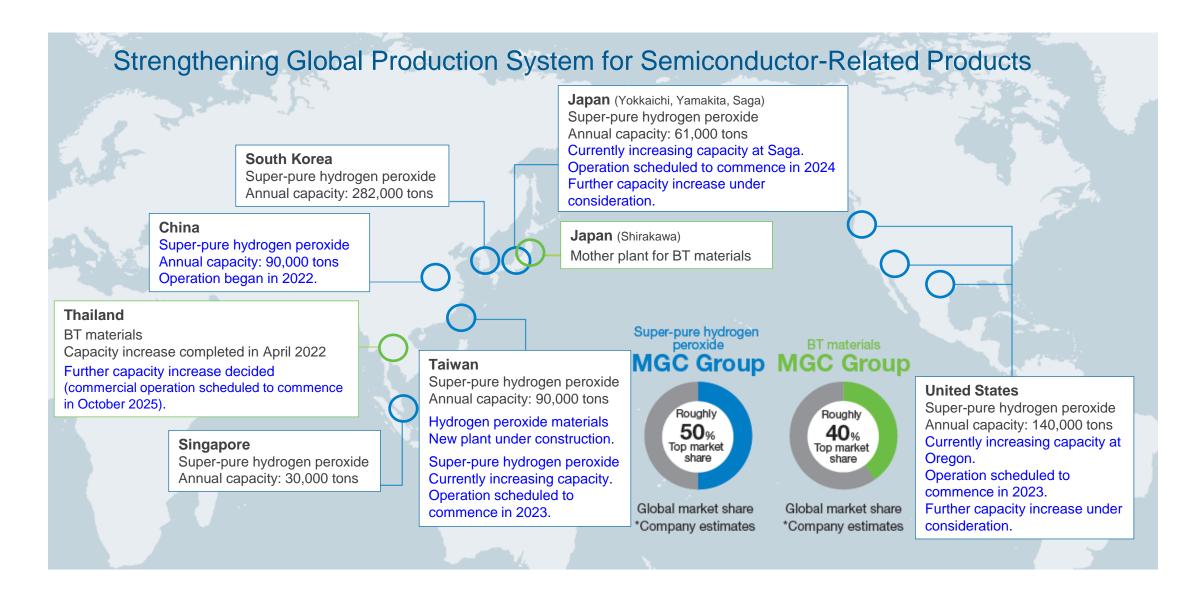
#### 🙏 MITSUBISHI GAS CHEMICAL

### BT materials

- ✓ In April 2022, capacity increase in Thailand (MGC-ETT) completed.
- With demand expected to increase over the medium to long term, further capacity increase in Thailand is planned (scheduled to start commercial operation in October 2025).

Growth Investment in Competitively Advantageous ("Differentiating") Businesses (2): Strengthening Global Production System for Semiconductor-Related Products





# Growth Investment in Competitively Advantageous ("Differentiating") Businesses (3): MXDA, Aromatic Aldehydes

- New construction project for MXDA<sup>\*1</sup> in Europe proceeding as planned \*1 Meta-xylenediamine: a derivative of meta-xylene used for epoxy resin curing agent, polyamide (MX-Nylon), isocyanate, etc.
- Plan to increase capacity for aromatic aldehydes, with expectation for growth in demand due to expanded application

### **MXDA**

 Established a wholly-owned manufacturing subsidiary<sup>\*2</sup> in the Rotterdam industrial area in the Netherlands. New construction plan currently in progress aiming to begin commercial operation in July 2024.

\*2 MGC Specialty Chemicals Netherlands B.V. (Location: Rotterdam, The Netherlands; production capacity: 25,000 MT per year)

- Establish a base in Europe, the largest market, to minimize geographical and foreign exchange risk. Future introduction of environmental taxes, etc. is expected to drive further increase in competitive advantage of local production.
- Stable demand growth expected, mainly for coating materials used in infrastructure.
- Expanding trend in adoption for application as repair material for environmentally friendly wind power generator blades.

### Aromatic aldehydes\*<sup>2</sup>

- ✓ At Mizushima Plant, plan to boost production capacity by construction to eliminate bottlenecks and to increase production capacity with new equipment (started construction in August 2022, planned start of commercial operation in November 2023).
- Develop application as resin transparency nucleating agent to prevent clouding of polypropylene, and for aromatic uses, etc.
- On the development front, pursue market-in product development for enhancing the high-value-added product lineup.



Infrastructure applications: anti-corrosion coatings



Infrastructure applications: flooring material



Repair material for wind power generator blades



Resin additive application

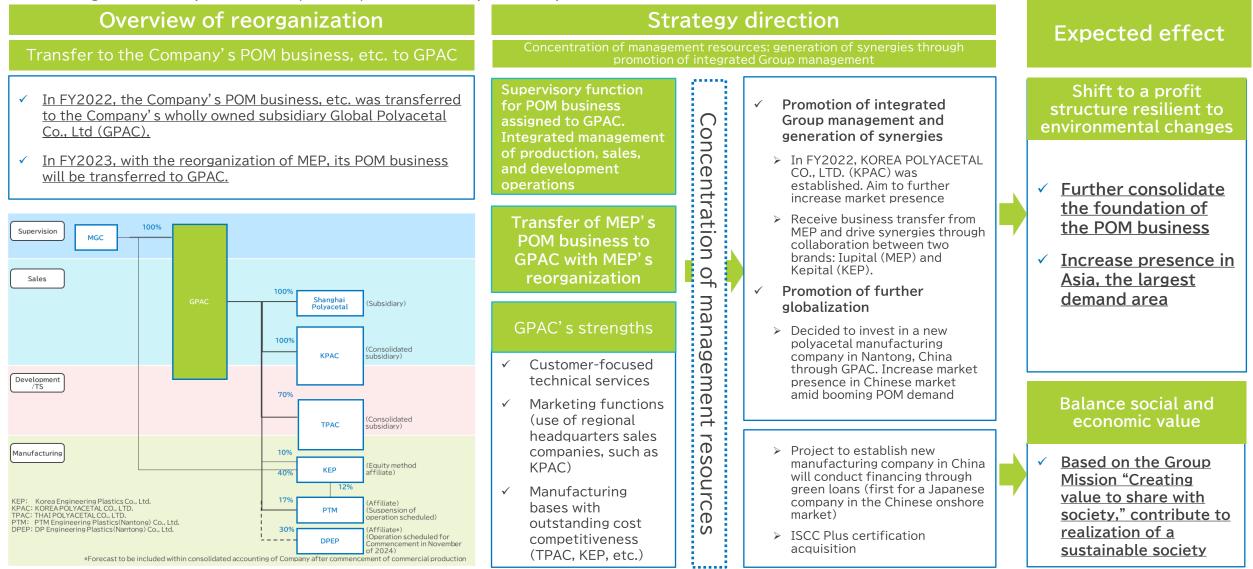


Aromatic applications

### Bring Higher Added Value and Higher Efficiency to Differentiating Businesses: Reorganization of the Polyacetal (POM) Business



 Supervisory function for POM business assigned to wholly owned subsidiary Global Polyacetal Co., Ltd (GPAC). Integrated management of production, sales, and development operations related to the POM business



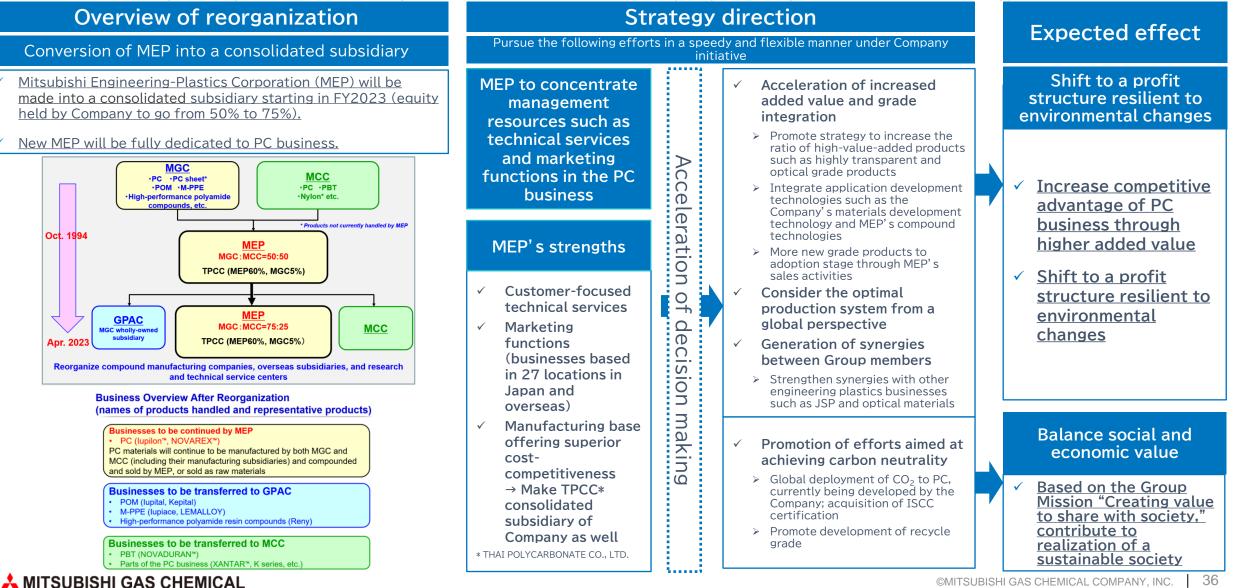
🙏 MITSUBISHI GAS CHEMICAL

©MITSUBISHI GAS CHEMICAL COMPANY, INC. 35

### Bring Higher Added Value and Higher Efficiency to Foundation Businesses: Reorganization of the Polycarbonate (PC) Business



Mitsubishi Engineering-Plastics Corporation (MEP) made into a consolidated subsidiary from FY2023. Various efforts will be
accelerated to speed up decision-making at the initiative of the Company and high added value strategy



### Initiatives Aimed at Restructuring Unprofitable Businesses or Those Needing Rebuilding

- Improvement of profitability in formalin and polyol businesses. Expected to emerge from classification as an unprofitable businesses or one needing rebuilding.
- For xylene separators and derivatives, various efforts are being promoted aiming to maximize earnings in the business
  overall, including derivative products such as MXDA in the downstream.

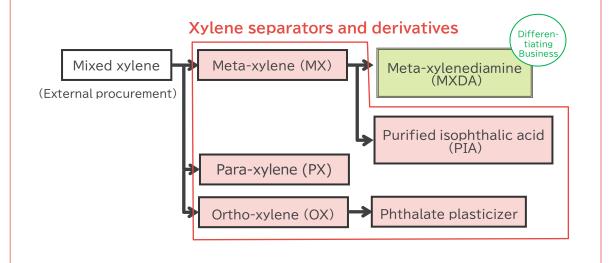
#### Formalin and polyol products

- Promotion of streamlining via production suspension and consolidation
  - Formalin: Decided to suspend production at the Niigata and Yokkaichi Plants. Streamlining production.
  - Trimethylolpropane (TMP): Suspension of production at the Mizushima Plant.
  - Paraformaldehyde and hexamine: Decided to suspend production at the Niigata Plant.
- Formalin: Built an integrated production system extending from formalin to downstream (adhesives) by turning J-CHEMICAL\* into fully-owned subsidiary (\*MGC Woodchem)
- Transfer of formalin-related sales operations to MGC Woodchem
- Integration of J-CHEMICAL and Yutaka Chemicals into MGC Woodchem: Reorganization is proceeding and profitability has improved. Shifting to a structure capable of maintaining profitability.

Both FY2021 and FY2022 results represent a suitable level for foundation business, and the business is expected to emerge from classification as unprofitable or in need of rebuilding

#### Xylene separators and derivatives

 In MX/PIA, flexibly adjust production to suit market conditions, while continuing to operate in current status as a business to support special MX derivatives and their raw material MX, such as the differentiating product MXDA

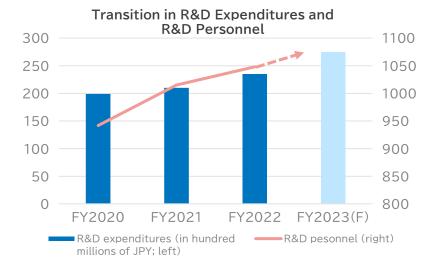


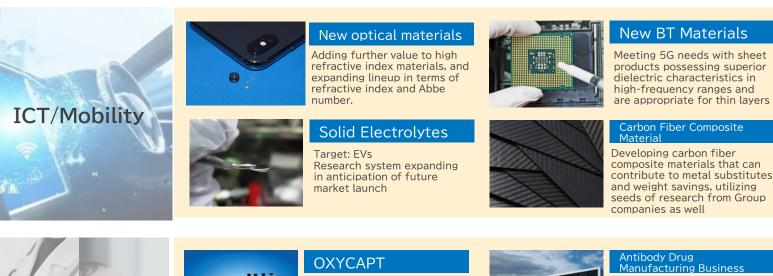
We are also promoting studies aimed at establishing an optimal production system in the business overall, including derivative products such as MXDA in the downstream

# **Initiatives Aimed at Next-Generation Businesses**

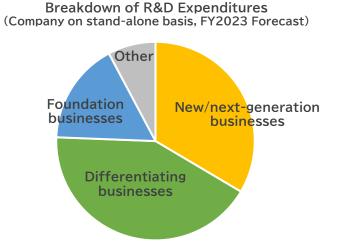


- Focused injection of management resources into R&D. Appropriation of development costs of approx. 1/3 for new/next-generation businesses, and acceleration of initiatives aimed at strengthening ability to generate new products.





Initiatives Undertaken by Advanced Business Development Division











#### Allergy Test Chips

advance market development

Developing an allergy test chip that can predict the severity of pediatric milk allergy



Succeeded in mass cultivation of biosimilar producing cells for Denosumab, an antibody drug

#### **Bio-Products**

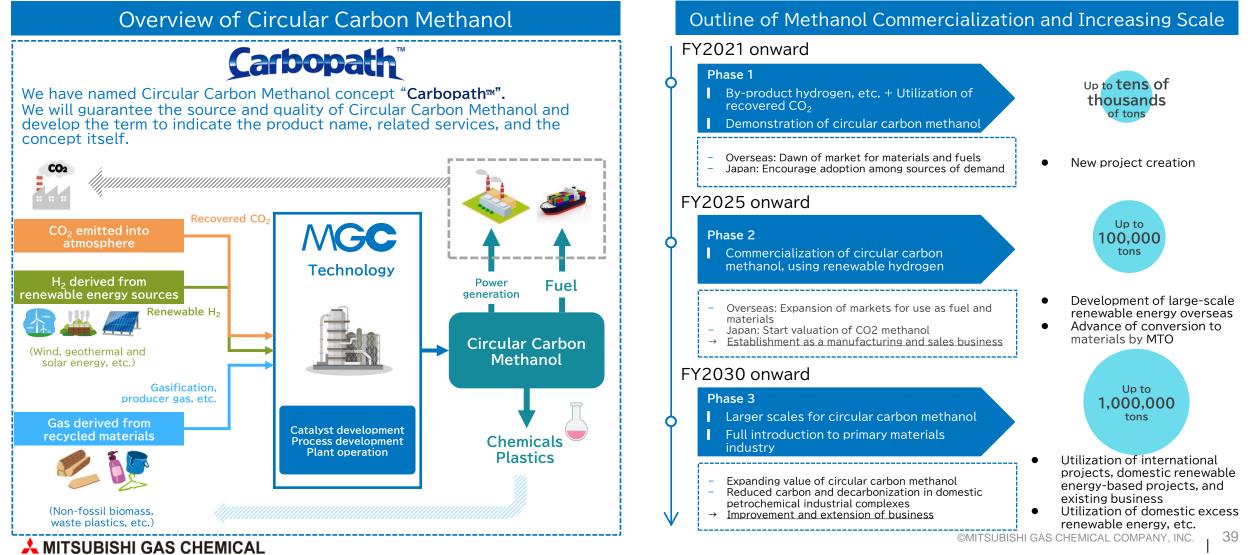


Confirmation of growth inhibition effects for Feline Coronavirus and adiposity inhibition effects of BioPQQ

# Promotion of Circular Carbon Methanol Concept "Carbopath™"

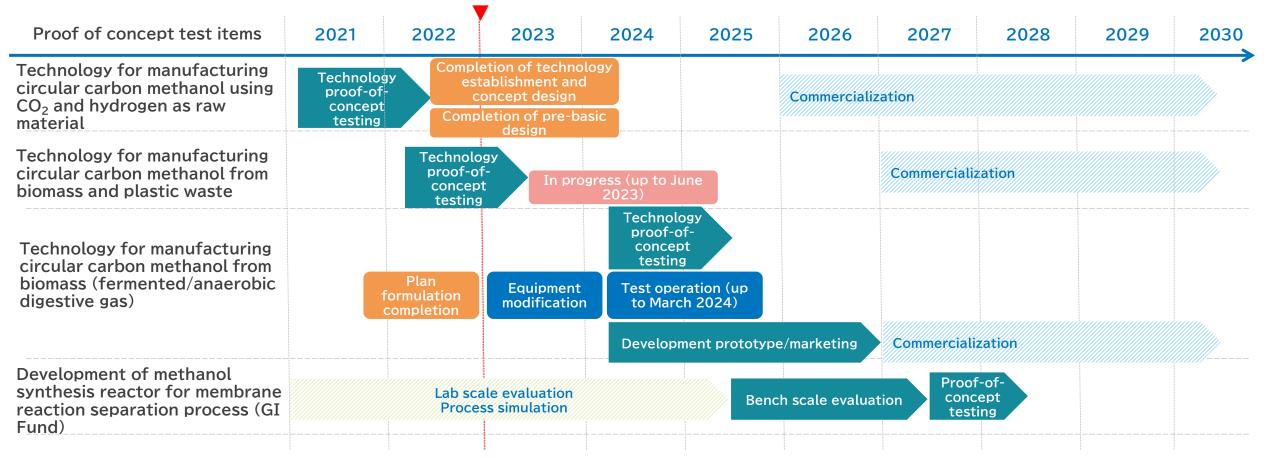


- Completed technology trial at pilot plant for methanol manufacture using CO<sub>2</sub> and hydrogen as raw materials, and currently
  promoting feasibility studies in and outside Japan.
- Aiming to achieve 100,000 tons production scale by 2030, including methanol manufactured both from CO<sub>2</sub> and from waste plastic and biomass



### Status of Proof of Concept Testing at Niigata Plant

- MGC
- Completed proof of concept testing for manufacturing of methanol using CO<sub>2</sub> and hydrogen as raw materials as planned in June 2022.
- We continue to develop manufacturing technologies for Circular Carbon Methanol (Carbopath<sup>™</sup>) from various raw materials, and to promote proof of concept testing



### "Circular Carbon Methanol Concept" Promotion Case Studies

### Joint Study on Social Deployment of Circular Carbon Methanol Utilizing CO<sub>2</sub> in Progress

 Considering Japan's first commercialization of Circular Carbon Methanol using CO<sub>2</sub> with Tokuyama. This study will also consider the use of hydrogen produced using green electricity generated by biomass power generation (https://www.mgc.co.jp/eng/corporate/news/files/220630e.pdf)

#### Considering Commercialization in Gladstone Region of Queensland, Australia

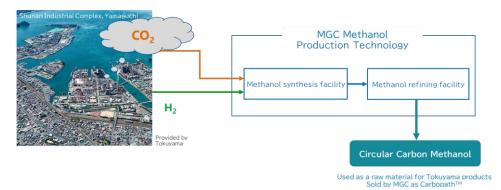
- In October 2022, we signed a memorandum of understanding to study the manufacture and sale of methanol made from CO<sub>2</sub> captured at Cement Australia's Gladstone plant and green hydrogen using our newly developed Circular Carbon Methanol production technology.
- Currently considering business scale, investment amount, and new methanol demand, with Gladstone, Queensland as a candidate region (https://www.mgc.co.jp/eng/corporate/news/2022/221028e.html)

### Acquired ISCC PLUS Certification with Methanol (Trader with Storage\*)

- In March 2023, with the acquisition of ISCC PLUS Certification (Trader with Storage), we will begin trading ISCC PLUS-certified Methanol, which is manufactured from sustainable raw materials as per the mass balance approach, in and outside of Japan.
- Using our existing supply chain, we will efficiently develop our Circular Carbon Methanol "Carbopath<sup>TM</sup>"
   \* International Sustainability and Carbon Certification (ISCC): an international certification that ensures and manages the sustainability of raw materials in the global supply chain.

#### 🙏 MITSUBISHI GAS CHEMICAL





# MGC



# Appendix

🙏 MITSUBISHI GAS CHEMICAL

©MITSUBISHI GAS CHEMICAL COMPANY, INC. 42

# Appendix: Key Indicators (1)



| [JPY in billions]   | 2014           | 2015                  | 2016           | 2017                  | 2018                  | 2019                  | 2020                  | 2021                    | 2022           | 2023(F)               |
|---|----------------|-----------------------|----------------|-----------------------|-----------------------|-----------------------|-----------------------|-------------------------|----------------|-----------------------|
| Capital expenditure<br>[1H]                                     | 22.2<br>[10.3] | <b>30.5</b><br>[14.9] | 35.0<br>[13.7] | <b>30.9</b><br>[13.9] | <b>39.2</b><br>[18.6] | 42.3<br>[22.4]        | <b>40.2</b> [15.8]    | 54 <b>.</b> 7<br>[22.0] | 64.6<br>[31.2] | 107.0<br>[49.0]       |
| Depreciation&<br>Amortization<br>[1H]                           | 23.7<br>[11.5] | 26.7<br>[13.1]        | 25.6<br>[12.2] | 27.0<br>[13.1]        | 27.4<br>[13.5]        | 29.5<br>[14.4]        | <b>30.6</b><br>[15.1] | 31.9<br>[15.8]          | 33.5<br>[16.1] | <b>41.0</b><br>[19.0] |
| R&D expenditure<br>[1H]   | 16.8<br>[8.0]  | 18.9<br>[9.2]         | 19.2<br>[9.6]  | 18.9<br>[9.5]         | 18.6<br>[9.1]         | 19.6<br>[9.4]         | 1 <b>9.9</b><br>[9.8] | 21.0<br>[10.1]          | 23.5<br>[11.1] | <b>27.5</b> [13.4]    |
| Employees<br>(as of Mar. 31)                                    | 8,254          | 8,176                 | 8,034          | 8,009                 | 8,276                 | 8,954                 | 8,998                 | 9,888                   | 10,050         | 11,073                |
| EPS (Yen)   | 192            | 154                   | 222            | 281                   | 257                   | 101                   | 173                   | 232                     | 239            | 273                   |
| ROA(%)  | 5.8            | 5.9                   | 8.4            | 10.6                  | 8.7                   | 3.9                   | 6.2                   | 8.4                     | 7.1            | 5.2                   |
| ROE (%)   | 12.6           | 9.0                   | 12.0           | 13.6                  | 11.3                  | 4.3                   | 7.1                   | 8.8                     | 8.3            | 9.0                   |
| ROIC(%)*1   | 7.2            | 7.3                   | 10.4           | 13.2                  | 10.9                  | 4.9                   | 7.7                   | 10.4                    | 8.8            | 6.4                   |
| Operating profit<br>margin (%)                                  | 2.8            | 5.7                   | 7.9            | 9.9                   | 6.4                   | 5.6                   | 7.5                   | 7.8                     | 6.3            | 6.4                   |
| EBITDA <sup>*2</sup>  | 68.2           | 74.6                  | 89.3           | 108.8                 | 97.6                  | 61.6                  | 81.7                  | 107.0                   | 105.0          | 102.1                 |
| Dividend (yen) <sup>*3</sup><br>[of which, Interim<br>dividend] | 28.0<br>[14.0] | 32.0<br>[16.0]        | 38.0<br>[16.0] | 59.0<br>[24.0]        | <b>70.0</b><br>[35.0] | <b>70.0</b><br>[35.0] | <b>70.0</b><br>[35.0] | 80.0*4<br>[45.0*4]      | 80.0<br>[40.0] | <b>80.0</b><br>[40.0] |

\*1 ROIC = Ordinary profit/invested capital \*2 EBITDA = Ordinary profit + depreciation expense + interest paid \*3 The Company conducted a consolidation of shares at a ratio of one share for every two shares effective October1,2016. EPS and dividends have been calculated by retroactive adjustment applying the above share consolidation to preceding periods as well. \*4 Commemorative dividend 10yen MITSUBISHI GAS CHEMICAL COMPANY, INC. 43

### Appendix: Key Indicator (2) Capex, depreciation and amortization by segment



|              | [JPY in billions]                      | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |           | 2020 | 2021    | 2022 |
|--------------|--|------|------|------|------|------|------|-----------|------|---------|------|
|              | Natural Gas                            | 5.7  | 5.3  | 9.0  | 6.0  | 5.7  | 7.2  | Basic     | 19.7 | 10.2    | 22.0 |
|              | Aromatic                               | 4.0  | 10.6 | 10.5 | 11.3 | 14.6 | 15.0 | Chemicals | 19.7 | 19.2    | 32.0 |
| Ca           | Specialty                              | 7.6  | 9.9  | 8.1  | 11.0 | 14.4 | 14.6 | Specialty | 10.4 |         |      |
| Capex        | Information &<br>Advanced<br>Materials | 4.3  | 3.8  | 6.6  | 1.9  | 2.3  | 2.6  | Chemicals | 18.6 | 32.6    | 28.6 |
|              | Other                                  | 0.3  | 0.7  | 0.5  | 0.6  | 2.1  | 2.7  | Other     | 1.8  | 2.9     | 3.9  |
|              | Total                                  | 22.2 | 30.5 | 35.0 | 30.9 | 39.2 | 42.3 | Total     | 40.2 | 54.7    | 64.6 |
|              | Natural Gas                            | 6.9  | 6.1  | 5.0  | 5.1  | 5.5  | 6.3  | Basic     | 16 / | 1 [7] 1 | 100  |
| D            | Aromatic                               | 3.9  | 8.2  | 8.5  | 8.5  | 8.7  | 9.5  | Chemicals | 16.4 | 17.1    | 17.9 |
| epre         | Specialty                              | 9.2  | 8.8  | 8.6  | 9.1  | 8.7  | 8.7  | Specialty | 10.0 | 10.0    |      |
| Depreciation | Information &<br>Advanced<br>Materials | 3.3  | 3.0  | 3.0  | 3.5  | 3.6  | 3.8  | Chemicals | 13.0 | 13.0    | 13.7 |
| n            | Other                                  | 0.3  | 0.3  | 0.3  | 0.5  | 0.8  | 1.0  | Other     | 1.1  | 1.7     | 1.8  |
|              | Total                                  | 23.7 | 26.7 | 25.6 | 27.0 | 27.4 | 29.5 | Total     | 30.6 | 31.9    | 33.5 |

# Appendix: Key Indicator (3)



|                                 | FY2019          |                 | FY2             | 2020            | FY              | 2021            | FY2             | FY2023          |                 |
|---------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|                                 | 1H              | 2H              | 1H              | 2H              | 1H              | 2H              | 1H              | 2H              | Forecast        |
| FX(JPY/USD)                     | 109             | 109             | 107             | 105             | 110             | 115             | 134             | 137             | 130             |
| FX(JPY/EUR)                     | 121             | 120             | 121             | 126             | 131             | 130             | 139             | 143             | 140             |
| Crude Oil (Dubai)<br>(USD/bbl.) | 64              | 56              | 37              | 52              | 69              | 87              | 102             | 83              | 80              |
| Methanol<br>(USD/MT)            | 277             | 245             | 194             | 319             | 370             | 428             | 375             | 351             | 365             |
| Mixed Xylene<br>(USD/MT)        | 705             | 640             | 420             | 560             | 780             | 875             | 1,105           | 925             | 880             |
| Bisphenol A<br>(USD/MT)*        | 1,000<br>~1,450 | 1,050<br>~1,350 | 900<br>~1,450   | 1,400<br>~3,300 | 2,750<br>~3,700 | 2,100<br>~3,150 | 1,450<br>~2,200 | 1,250<br>~1,700 | 1,250<br>~1,400 |
| Polycarbonate<br>(USD/MT)*      | 1,900<br>~2,250 | 1,650<br>~2,000 | 1,500<br>~2,150 | 2,100<br>~4,000 | 3,100<br>~4,050 | 2,650<br>~3,650 | 1,950<br>~2,900 | 1,800<br>~2,200 | 1,800<br>~2,100 |

\*Describe the minimum and maximum values during the period

#### Sensitivity (rough estimates)

FX (USD): with an appreciation (depreciation) of  $\pm 1$  against the USD, annual operating profit falls (increases) by  $\pm 0.6$  bn, while annual ordinary profit falls (increases) by  $\pm 0.6$  bn. FX (EUR): with an appreciation (depreciation) of  $\pm 1$  against the EUR, annual operating profit falls (increases) by  $\pm 0.2$  bn, while annual ordinary profit falls (increases) by  $\pm 0.2$  bn. Crude oil (Dubai):  $\pm 1$ /bbl. increase (drop) in crude oil reduces (raises) profit by  $\pm 0.2$  bn (exclude methanol affect).

Methanol: \$1/MT increase (drop) in market price raises (reduces) equity in earnings of affiliates by ¥0.1 bn.



| Reportable<br>Segments | Former Segments                       | Main Products   |  |  |  |  |
|------------------------|---------------------------------------|---|--|--|--|--|
| Basic                  | Natural Gas Chemicals                 | <ul> <li>Methanol</li> <li>Methanol and ammonia-based chemicals (ammonia and amines, MMA products, formalin and polyol products, etc.)</li> <li>Energy resources and environmental businesses</li> </ul>  |  |  |  |  |
| Chemicals              | Aromatic Chemicals                    | <ul> <li>High-performance products (MXDA, MX nylon, aromatic aldehydes, etc.)</li> <li>Xylene separators and derivatives (Meta-xylene, purified isophthalic acid (PIA), etc.)</li> <li>Foamed plastics (JSP)</li> </ul>   |  |  |  |  |
| Specialty              | Specialty Chemicals                   | <ul> <li>Inorganic chemicals (electronic chemicals (super-pure hydrogen peroxide,<br/>hybrid chemicals), hydrogen peroxide, etc.)</li> <li>Engineering plastics (polycarbonate/sheet film, polyacetal, etc.)</li> <li>Optical materials (optical polymers, ultra-high refractive lens monomer, etc.)</li> </ul> |  |  |  |  |
| Chemicals              | Information and<br>Advanced Materials | <ul> <li>•Electronic materials (BT materials for IC plastic packaging, etc.)</li> <li>•Oxygen absorbers (AGELESS<sup>™</sup>, etc.)</li> </ul>  |  |  |  |  |

### **Disclaimer**

This document has been translated from the Japanese original for reference purpose only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

This document contains performance forecasts and other statements concerning the future. These forwardlooking statements are based on information available at the time. These materials were prepared and on certain premises judged to be reasonable. None of these forward-looking statements are intended to be guarantees of future performance. Various factors may cause actual performance to differ significantly from forecasts.

