# Summary of Consolidated Financial Results for Third Quarter of FY2018 

Feb. 6, 2019
Mitsubishi Gas Chemical Company, Inc (TSE 4182)
1.Summary of Income Statement (April 1- Dec 31, 2018)

| Millions of yen, rounded down |  |  |  |
| :--- | ---: | ---: | ---: |
|  | Apr. 1-Dec. 31, <br> 2017 | Apr. 1-Dec. 31, <br> 2018 | Change (\%) |
| Net Sales | 471,110 | 499,625 | 6.1 |
| Operating income | 48,952 | 38,398 | $(21.6)$ |
| Ordinary income | 64,261 | 62,672 | $(2.5)$ |
| Net income attributable to owners of the parent | 43,919 | 50,160 | 14.2 |
| Comprehensive income | 56,528 | 49,271 | $(12.8)$ |
| Net income per share (Yen) | 203.71 | 234.81 |  |

2. Financial Position

|  |  |  |
| :--- | ---: | ---: |
|  | As of Mar. 31, 2018 | Millions of yen, rounded down |
| Total Assets | 785,687 | 803,583 |
| Net Assets | 519,144 | 551,799 |
| Equity Ratio(\%) | 59.5 | 62.2 |

3. Dividends

|  | FY2017 | FY2018 |
| :--- | ---: | ---: |
| Interim dividend per share (Yen) |  | 24.00 |
| Year-end dividend per share (Yen) | 35.00 | 35.00 |
| Annual Dividend per share (Yen) | 59.00 | 35.00 (Forecast) |

(Note) Revision of cash dividend forecast during this period: None
4. Consolidated Business Forecasts for FY2018 (April 1, 2018 - March 31, 2019)

| Millions of yen, rounded down |  |
| :--- | ---: |
| Net Sales | Full Year |
| Operating income | 650,000 |
| Ordinary income | 45,000 |
| Net income attributable to owners of the parent | 76,000 |
| Net income per share (Yen) | 61,000 |

(Note) Revision of consolidated business forecasts during this period: Yes
Please refer to "Revision of Business Performance"for details.
5. Number of Shares Outstanding (Common Stock)

|  | Mar31,2018 | Dec31,2018 |
| :--- | ---: | ---: |
| Number of shares outstanding at term end (including treasury stock) | $231,739,199$ | $231,739,199$ |
| Number of shares of treasury stock at term-end | $18,135,027$ | $18,098,910$ |


|  | Apr. 1 -Dec. 31, <br> 2017 | Apr. 1 -Dec. 31, <br> 2018 |
| :--- | :---: | :---: |
| Average shares outstanding during period | $215,597,970$ | $213,626,854$ |

1. These quarterly financial results are not subject to quarterly review procedures. At this time of disclosure of these financial results, the quarterly financial statement review procedures based on the Financial Instrument and Exchange Law have not been completed.
2. Forecasts, etc., recorded in this document contain forward-looking statements that are based on management's estimates, assumptions and projections at the time of publication. A number of factors could cause actual results to differ materially from expectations.

## Consolidated Financial Statements

## 1. Consolidated Balance Sheets

(Millions of yen, rounded down)
As of Mar. 31, 2018 As of Dec. 31, 2018

| ASSETS |  |  |
| :--- | ---: | ---: |
| Current assets | 101,090 | 84,553 |
| Cash and deposits | 165,606 | 164,546 |
| Trade notes and accounts receivable | 121 | 81 |
| Short-term investments securities | 57,958 | 70,299 |
| Merchandise and finished goods | 11,044 | 12,415 |
| Work in progress | 34,750 | 36,313 |
| Raw materials and supplies | 14,847 | 18,220 |
| Other | $(1,170)$ | $(1,020)$ |
| Allowance for doubtful accounts | 384,249 | 385,409 |
| Total current assets |  |  |
| Noncurrent assets | 80,823 | 79,753 |
| Property, plant and equipment | 81,359 | 78,245 |
| Buildings and structures, net | 58,535 | 68,241 |
| Machinery, equipment and vehicles, net | 220,717 | 226,240 |
| Other, net | 3,911 |  |
| Total property, plant and equipment | 4,499 | 3,934 |
| Intangible assets | 8,411 | 4,839 |
| Goodwill | 161,391 | 8,774 |
| Other | 11,471 | $(555)$ |
| Total intangible assets | 172,308 | 172,146 |
| Investments and other assets | 401,437 | 11,567 |
| Investment securities | 785,687 | $(554)$ |
| Other |  | 183,159 |
| Allowance for doubtful accounts | 418,173 |  |
| Total investments and other assets | 803,583 |  |
| Total noncurrent assets |  |  |
| Total assets |  |  |

## Consolidated Balance Sheets (continued)

|  | (Millions of yen, rounded down) |  |
| :---: | :---: | :---: |
|  | As of Mar. 31, 2018 | As of Dec. 31, 2018 |
| LIABILITIES |  |  |
| Current liabilities |  |  |
| Trade notes and accounts payable | 88,720 | 90,711 |
| Short-term loans payable | 71,155 | 61,495 |
| Income taxes payable | 4,133 | 2,510 |
| Provision | 5,643 | 3,138 |
| Asset retirement obligations | 1,522 | 1,550 |
| Other | 35,660 | 39,188 |
| Total current liabilities | 206,835 | 198,594 |
| Noncurrent liabilities |  |  |
| Bonds payable | 10,000 | 10,000 |
| Long -term loans payable | 25,328 | 17,016 |
| Provision | 3,549 | 4,160 |
| Projected benefit obligations | 4,592 | 4,605 |
| Asset retirement obligations | 2,420 | 2,447 |
| Other | 13,815 | 14,959 |
| Total noncurrent liabilities | 59,707 | 53,189 |
| Total liabilities | 266,543 | 251,783 |
| NET ASSETS |  |  |
| Shareholders' equity |  |  |
| Capital stock | 41,970 | 41,970 |
| Capital surplus | 34,578 | 34,652 |
| Retained earnings | 399,033 | 434,240 |
| Treasury stock | $(19,966)$ | $(19,929)$ |
| Total shareholders' equity | 455,616 | 490,934 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 17,261 | 12,276 |
| Deferred gains or losses on hedges | (0) | (1) |
| Revaluation reserve for land | 222 | 222 |
| Foreign currency translation adjustment | $(7,614)$ | $(5,236)$ |
| Remeasurements of defined benefit plans | 1,878 | 1,373 |
| Total accumulated other comprehensive | 11,747 | 8,635 |
| Non controlling interest | 51,780 | 52,230 |
| Total net assets | 519,144 | 551,799 |
| Total liabilities and net assets | 785,687 | 803,583 |

## 2. Consolidated Statements of Income

|  | (Millions of yen, rounded down) |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Apr. } 1 \text {-Dec. 31, } \\ 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Apr. } 1 \text {-Dec. 31, } \\ 2018 \end{gathered}$ |
| Net sales | 471,110 | 499,625 |
| Cost of sales | 353,474 | 390,064 |
| Gross profit | 117,635 | 109,560 |
| Selling, general and administrative expenses | 68,682 | 71,161 |
| Operating income | 48,952 | 38,398 |
| Non-operating income |  |  |
| Interest income | 323 | 435 |
| Dividend income | 2,007 | 2,089 |
| Equity in earnings of affiliates | 14,000 | 24,494 |
| Other | 3,304 | 2,707 |
| Total non-operating income | 19,636 | 29,726 |
| Non-operating expenses |  |  |
| Interest expense | 784 | 791 |
| Personnel expenses for seconded employees | 1,151 | 1,248 |
| Rent expenses | 835 | 1,187 |
| Other | 1,556 | 2,225 |
| Total non-operating expenses | 4,328 | 5,452 |
| Ordinary income | 64,261 | 62,672 |
| Extraordinary income |  |  |
| Gain on sales of investment securities | 1,105 | 989 |
| Gain on sales of non-current assets | - | 714 |
| Total extraordinary income | 1,105 | 1,704 |
| Extraordinary losses |  |  |
| Provision for loss on guarantees | 1,007 | 711 |
| Loss on valuation of investment securities | 8,320 | 669 |
| Loss on disposal of non-current assets | 154 | 120 |
| Loss on liquidation of subsidiaries and affiliates | 162 | - |
| Amortization of goodwill | 102 | - |
| Loss on withdrawal from business | 100 | - |
| Total extraordinary losses | 9,847 | 1,501 |
| Income before income taxes, etc. | 55,520 | 62,875 |
| Income taxes, etc. | 7,230 | 9,757 |
| Net income | 48,289 | 53,117 |
| Net income attributable to non-controlling interests | 4,369 | 2,957 |
| Net income attributable to owners of the parent | 43,919 | 50,160 |

## (Consolidated Statements of Comprehensive Income)

|  | (Millions of yen, rounded down) |  |
| :--- | ---: | ---: |
| Apr. 1 -Dec. 31, <br> 2017 | Apr. 1-Dec. 31, <br> 2018 |  |
| Net income | 48,289 | 53,117 |
| Other comprehensive Income | 4,171 | $(5,010)$ |
| Valuation difference on available-for-sale securities | $(3)$ | $(1)$ |
| Deferred gains or losses on hedges | 2,878 | $(1,041)$ |
| Foreign currency statements translation adjustment | $(217)$ | $(458)$ |
| Remeasurements of defined benefit plans | 1,410 | 2,665 |
| Share of other comprehensive income of associates accounted for using equity method | 8,238 | $(3,846)$ |
| Total other comprehensive Income | 56,528 | 49,271 |
| Comprehensive income | 51,206 | 47,048 |
| Comprehensive income attributable to owners of the parent | 5,321 | 2,222 |
| Comprehensive income attributable to non-controlling interests |  |  |

## 3.Segment Information

| (Billions of yen, rounded down) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY } 2017 \\ 1-3 Q \end{gathered}$ | $\begin{gathered} \text { FY } 2018 \\ 1-3 Q \end{gathered}$ | Change | $\begin{aligned} & \text { FY2017 } \\ & \text { Full Year } \\ & \text { Result } \end{aligned}$ | FY 2018 <br> Full Year <br> Forecast |
| Net sales | 471.1 | 499.6 | 28.5 | 635.9 | 650.0 |
| Natural Gas Chemicals | 124.1 | 144.3 | 20.2 | 174.7 | 186.3 |
| Aromatic Chemicals | 161.6 | 162.7 | 1.1 | 213.1 | 213.0 |
| Specialty Chemicals | 152.3 | 158.7 | 6.3 | 205.0 | 210.4 |
| Information and Advanced Materials | 39.9 | 40.8 | 0.9 | 52.7 | 51.1 |
| Other and Adjustment | (6.9) | (7.1) | (0.1) | (9.8) | (10.9) |
| Operating income (loss) | 48.9 | 38.3 | (10.5) | 62.7 | 45.0 |
| Natural Gas Chemicals | 3.2 | 3.1 | (0.1) | 5.4 | 3.2 |
| Aromatic Chemicals | 21.6 | 15.5 | (6.1) | 25.6 | 17.6 |
| Specialty Chemicals | 22.2 | 17.8 | (4.4) | 29.6 | 23.3 |
| Information and Advanced Materials | 3.5 | 3.7 | 0.2 | 4.2 | 3.4 |
| Other and Adjustment | (1.8) | (1.8) | (0.0) | (2.2) | (2.7) |
| Non-operating profit | 15.3 | 24.2 | 8.9 | 17.9 | 31.0 |
| Ordinary income | 64.2 | 62.6 | (1.5) | 80.7 | 76.0 |
| Natural Gas Chemicals | 10.9 | 20.7 | 9.7 | 14.2 | 27.0 |
| Aromatic Chemicals | 20.9 | 15.0 | (5.9) | 24.5 | 16.6 |
| Specialty Chemicals | 27.9 | 23.0 | (4.9) | 37.9 | 29.2 |
| Information and Advanced Materials | 4.7 | 4.3 | (0.3) | 5.5 | 4.3 |
| Other and Adjustment | (0.3) | (0.4) | (0.1) | (1.6) | (1.3) |

4.Other Information 1

|  |  | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 <br> Forecast |
| :---: | :---: | ---: | ---: | ---: | ---: | ---: |
| Investments | Full year | 22.2 | 30.5 | 35.0 | 30.9 | 44.0 |
| (Billions of yen) | $1-3 Q$ | 14.7 | 22.6 | 24.1 | 23.2 | 28.7 |
| Depreciation \& amortization <br> (Billions of yen) | Full year | 23.7 | 26.7 | 25.6 | 27.0 | 27.0 |
|  | 1-3Q | 17.8 | 19.8 | 18.8 | 20.0 | 20.3 |
| R\&D expenditures <br> (Billions of yen) | Full year | 16.8 | 18.9 | 19.2 | 18.9 | 20.0 |
|  | $1-3 Q$ | 12.3 | 13.7 | 14.2 | 14.2 | 13.8 |
| Number of Staff | Year-end | 8,254 | 8,176 | 8,034 | 8,009 | 8,152 |
| ROA (Ordinary income) |  | $5.8 \%$ | $5.9 \%$ | $8.4 \%$ | $10.6 \%$ | $9.4 \%$ |
| ROE (Net income) |  | $12.6 \%$ | $9.0 \%$ | $12.0 \%$ | $13.6 \%$ | $12.4 \%$ |

## 5.Other Information 2

|  | FY2014 |  | FY2015 |  | FY2016 |  | FY2017 |  | FY2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Result |  | Result |  | Result |  | Result |  | Result | Forecast |
|  | First half | Second half | First half | Second half | First half | Second half | 1-3Q | 4Q | 1-3Q | 4Q |
| Exchange Rate (JPY/USD, Average) | 103 | 117 | 122 | 118 | 105 | 112 | 112 | 108 | 111 | 110 |
| Exchange Rate (JPY/EUR, Average) | 139 | 139 | 135 | 130 | 118 | 119 | 129 | 133 | 129 | 125 |
| crude oil (Dubai) (USD/BBL) | 104 | 63 | 56 | 36 | 43 | 51 | 53 | 64 | 71 | 55 |
| Methanol (USD/MT, Asian average spot price) | 432 | 358 | 301 | 230 | 230 | 327 | 319 | 395 | 394 | 310 |
| Mixed Xylene (USD/MT) | 1,100 | 730 | 740 | 630 | 660 | 680 | 660 | 765 | 825 | 650 |
| Bisphenol A (USD/MT)* | $\begin{array}{r} 1,600 \\ \sim 2,000 \\ \hline \end{array}$ | $\begin{array}{r} 1,200 \\ \sim 1,900 \\ \hline \end{array}$ | $\begin{array}{r} 950 \\ \sim 1,500 \\ \hline \end{array}$ | $\begin{array}{r} 850 \\ \sim 1,100 \\ \hline \end{array}$ | $\begin{array}{r} 1,000 \\ \sim 1,200 \\ \hline \end{array}$ | $\begin{array}{r} 1,000 \\ \sim 1,400 \\ \hline \end{array}$ | $\begin{array}{r} 1,100 \\ \sim 1,700 \\ \hline \end{array}$ | $\begin{array}{r} 1,600 \\ \sim 1,700 \\ \hline \end{array}$ | $\begin{array}{r} 1,200 \\ \sim \\ \sim \\ \hline \end{array}$ | $\begin{array}{r} 1,200 \\ \sim 1,500 \\ \hline \end{array}$ |
| Polycarbonate (USD/MT)* | $\begin{array}{r} \hline 2,500 \\ \sim 2,700 \\ \hline \end{array}$ | $\begin{array}{r} 2,300 \\ \sim 2,700 \\ \hline \end{array}$ | $\begin{array}{r} 2,100 \\ \sim 2,650 \\ \hline \end{array}$ | $\begin{array}{r} \hline 2,000 \\ \sim 2,400 \\ \hline \end{array}$ | 2,200 | 2,400 $\sim$ $\sim$ | $\begin{array}{r} 2,500 \\ \sim 3,600 \\ \hline \end{array}$ | $\begin{array}{r} \hline 3,600 \\ \sim 3,900 \\ \hline \end{array}$ | 2,100 $\sim 3,800$ | $\begin{array}{r} 2,100 \\ \sim 2,500 \\ \hline \end{array}$ |

[^0]Note: Methanol price forecasts are expressed for the following periods.
FY2014:
1H:January-June
2H:July-December
FY2015-FY2016:
1H:April-September
2H:October-March


[^0]:    *Describe the minimum and maximum values during the period

